

BIG SPRING SCHOOL DISTRICT

***Newville & Associated Technology Projects***

*Technology Related Capital Improvement Projects*

Project Description	Vendor	Projected Cost
NV SMART 7000 Series Interactive Display Panels	Whitlock	\$ 256,621
NV School Bell and Intercomm System	Prismworks	\$ 57,553
NV Flat Panel TV Displays	AV Solutions	\$ 2,250
NV Wireless Access Points	Questeq	\$ 4,902
NV Network Data Cabling	Snyders	\$ 59,360
NV AV Cabling	AV Solutions	\$ 11,440
NV Projector in all purpose room	AV Solutions	\$ 22,390
DO Servers	Prismworks	\$ 27,892
DO SAN - Data Storage Appliance	Prismworks	\$ 58,567
HS Track XLR and Data Copper Cabling	Snyders	\$ 7,800
HS Emergency Power Circuits to PA System and IDFs	Snyders	\$ 6,200
Oak Flat Fiber	Snyders	\$ 5,000
Commons Audio System	AV Solutions	\$ 12,216
Pool Audio System	AV Solutions	\$ 16,100
		<hr/>
Sub-Total		\$ 548,291
3% Contingency		\$ 16,449
		<hr/>
Total		<u>\$ 564,740</u>

## We have prepared a quote for you

### 58828 Big Spring School District

Quote # 002959  
Version 2



Submitted For:

### Big Spring School District

Rob Krepps  
rkrepps@bigspring.k12.pa.us

Submitted By:

### Whitlock

Dana Whitsel  
whitseld@whitlock.com

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Equipment

Manufacturer	Part Name/#	Description	Price	Qty	Ext. Price
SMART Technologies	SBID-7286	SMART 7000 Series Interactive Flat Panel - 86"	\$6,877.01	30	\$206,310.30
Peerless	SF680	Security Universal Flat Mount for 60" to 95" TVs	\$112.00	30	\$3,360.00
Chief Mfg	XPA1UB	Chief X-Large Mobile Stand	\$1,245.00	1	\$1,245.00
SMART Technologies	SBID-7275	SMART Board 7075 interactive display with iQ and SMART Learning Suite	\$4,901.00	1	\$4,901.00
Subtotal					\$215,816.30

Shipping

Manufacturer	Part Name/#	Description	Price	Qty	Ext. Price
	Drop-Shipping and Handling	Drop-Ship Freight Charges	\$4,700.00	1	\$4,700.00
Subtotal					\$4,700.00



Prepared by:

**Whitlock**

Dana Whitsel  
814-251-8378  
whitseld@whitlock.com

Prepared for:

**Big Spring School District**

45 MOUNT ROCK RD  
NEWVILLE, PA 17241-9412  
Rob Krepps

Quote Information:

**Quote #: 002959**

Version: 2  
Delivery Date: 02/06/2018  
Expiration Date: 05/07/2018

rkrepps@bigspring.k12.pa.us

Quote Summary

Description	Amount
Equipment	\$215,816.30
Shipping	\$4,700.00
Total:	\$220,516.30

All products will be subject solely to the manufacturers' limited warranties, if any, which will transfer to Buyer. No other representation, warranty, or guarantee, express or implied, is included in this quotation including implied warranties of fitness for a particular purpose or merchantability. In no event shall Whitlock be liable to Buyer for any special, indirect, consequential, incidental, or punitive damages.

The pricing included in this quotation is based on payment in advance via check or wire transfer. Buyer agrees to pay a finance charge equal to 1½% per month on all amounts due to Whitlock for any reason. In the event that Whitlock employs an attorney to collect unpaid amounts, Buyer agrees to pay all reasonable legal fees and other costs incurred by Whitlock in such action.

Any product that is ordered from Whitlock may be cancelled or returned only at the discretion of Whitlock. Any cancellation or return authorized by Whitlock will be subject to restocking fees, return freight costs, and handling charges.

Title and risk of loss or damage to products shall pass to Buyer upon delivery to Buyer's designated delivery site.

Whitlock will use its best efforts to deliver product as requested by Buyer. Shipping dates are estimated only and Whitlock cannot be responsible for any delays due to causes beyond its reasonable control.

East Zone : Northeast : Western PA : Central PA

Big Spring School District

Signature: \_\_\_\_\_

Signature: \_\_\_\_\_

Name: Dana Whitsel

Name: Rob Krepps

Title: Education Account Executive

Title: \_\_\_\_\_

Date: 03/09/2018

Date: \_\_\_\_\_



# A/V Solutions<sup>LLC</sup>

Audio • Video • Surveillance • Control

3137 Biglerville Road  
Biglerville, PA 17307

(717) 677-8770 Office  
(717) 549-3423 Fax  
PAsound.com

## Estimate

Date	Estimate #
2/10/2018	SMART pr



Name / Address
Big Spring School District 100 Mt Rock Rd, Newville, PA 17241

If Applicable  
Customer CoStar #: \_\_\_\_\_

	AVS Personnel	Jamey
SR #	P.O. No.	Terms

Item	Description	Qty	Cost	Total
INSTALLATION	This estimate is for installation of Customer purchased SMART boards on a block wall. All wires will be run and terminated by the customer. Customer supplies the mounting brackets. Includes relocating the boards from a Warehouse to the school. NOTE**prevailing wage estimate Install 30 SMART boards, setup for network (ip list provided by school), run updates	1	28,125.00	28,125.00
Shipping & Handling	Move 30 boards from Warehouse to the school. With truck.	1	7,200.00	7,200.00
Project Management	Customer to dispose of trash, We will break down boxes.	1	480.00	480.00

**Subtotal** \$35,805.00

**PA Sales Tax (0.0%)** \$0.00

**Total** \$35,805.00

As a Christian oriented, customer centered, and community minded business, A/V Solutions, LLC fosters a culture immersed in collaboration, commitment, and responsibility. Our culture encompasses our mission to provide professional audio, video, acoustics, and control solutions to our customers with diligence, value, respect, and integrity.



2016 Family Owned Business Award

Signature, Date

# Quote



Date	Quote #
3/2/2018	6852

Name / Address

Big Spring School District  
Mike Fronk  
45 Mount Rock Road  
Newville, PA 17241-9412

Terms	Due Date	Rep
Net 30	4/1/2018	MJG

Item	Description	Qty	Cost	Total
011400	CyberData InformaCast - 10 W PMPO Speaker - 2-way - Signal White - 96 dB Sensitivity - Wall Mountable SPEAKER SIGNAL WHITE RAL 9003	34	449.00	15,266.00
011396	CyberData - 10 W RMS - Signal White SINGLE WHITE	14	424.00	5,936.00
011154	Clock Kit Wall Mount Adapter (Optional Color, RAL 9003, Signal White)	48	294.00	14,112.00
011407	CyberData Loudspeaker Amplifier LOUDSPEAKER AMPLIFIER POE	2	594.00	1,188.00
011068	CyberData HORN LOUDSPEAKER	4	76.00	304.00
011280	CyberData Singlewire Paging Adapter	2	409.00	818.00
011313	CyberData PoE Digital Clock - Digital - Quartz SWITCH TO DAISY CHAIN POE DEVICE	2	389.00	778.00
TPU2...	Bogen Paging Amp 250Watt	2	478.00	956.00
S86T...	Bogen 8" Speaker & Grill with Volume Control Knob and Screw Terminal Strip for Power Taps	20	32.25	645.00
IPTA-...	InformaCast Advanced Notification - Endpoint Licensing - 50 License Bundle	2	1,720.00	3,440.00
IPTA-...	3 Year Maintenance Subscription - Per End Point License - Tier A (50 - 200 Endpoints)	100	26.75	2,675.00
IPTA-...	InformaCast Paging Gateway Plug-In (One Per InformaCast Server)	1	622.00	622.00
IPTA-...	Paging Gateway Hardware Appliance (One Per Remote Site)	1	525.00	525.00

\*\*\* MIU4 Smart Contract Pricing - <http://www.miu4.org/Page/433>

<b>Subtotal</b>
<b>Sales Tax (6.0%)</b>
<b>Total</b>

Signature

Phone #	Fax #	E-mail	Web Site
717-566-8100	717-620-3438	mglumac@prismworks.net	www.prismworks.net

# Quote



Date	Quote #
3/2/2018	6852

Name / Address

Big Spring School District  
Mike Fronk  
45 Mount Rock Road  
Newville, PA 17241-9412

Terms	Due Date	Rep
Net 30	4/1/2018	MJG

Item	Description	Qty	Cost	Total
STI-9...	STI-9740 STI Exit Sign Damage Stopper®	2	45.00	90.00
VIP-...	Valcom VIP-D440ADS Ip Poe 4 Digit Double Sided	2	449.00	898.00
T-Co...	Information Technology Consulting - System configuration	60	125.00	7,500.00
	**** MIU4 Smart Contract Pricing **** - <a href="http://www.miu4.org/Page/433">http://www.miu4.org/Page/433</a>			

*** MIU4 Smart Contract Pricing - <a href="http://www.miu4.org/Page/433">http://www.miu4.org/Page/433</a>	<b>Subtotal</b>	\$55,753.00
	<b>Sales Tax (6.0%)</b>	\$0.00
	<b>Total</b>	\$55,753.00

PrismWorks Technology, Inc.

Signature \_\_\_\_\_

Phone #	Fax #	E-mail	Web Site
717-566-8100	717-620-3438	mglumac@prismworks.net	www.prismworks.net





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# Samsung - 55" Class (54.6" Diag.) - LED - 2160p - Smart - 4K Ultra HD TV with High Dynamic Range

Model: UN55MU7000FXZA SKU: 5773701 ★★★★★ 4.7 (838) 77 Questions, 178 Answers

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43"

49"

50"

55"

58"

65"

75"

Show All



420 Rouser Rd.  
 Suite LL1  
 Coraopolis, PA 15108

# Quote

Rep	Date	Quote #
ES	2/26/2018	3065

Name / Address
Big Spring School Dist Attn: Business Manager 45 Mt Rock Rd. Newville, PA 17241

Ship To
Big Spring School Dist 45 Mt Rock Rd. Newville, PA 17241 717-776-2000

Item	Description	Qty	Rate	Total
31012	Extreme Wireless 3935i Indoor Access Point WS-AP3935i-FCC	6	817.00	4,902.00
			<b>Subtotal</b>	\$4,902.00
Terms Are Net 30. Pricing subject to change due to market fluctuations, manufacturer rebates and manufacturer pricing changes. Should prices change between quote time and the processing of a Purchase Order by the customer, Questeq will hold the order to inform the end-user of the price change before proceeding, and wait for customer authorization to go ahead with the order with price change.			<b>Sales Tax (0.0%)</b>	\$0.00
			<b>Total</b>	\$4,902.00

**R. L. Snyder Electric Inc.**

**4015 Jonestown Road**

**Harrisburg PA 17109**

**Phone (717) 564-3640**

**Fax (717) 564-3077**

**PA016670**

**Estimate**

**To:** Big Springs School District  
45 Mt. Rock Rd.  
Newville PA 17241  
Attn: Mike Fronk

**Date:** 03/05/18

**# 770 Rev. I**

**RE: Newville Elementary School**  
**100 Steelstown Rd.**  
**Newville PA 17241**

Mike,

This estimate is for the following scope of work as listed below:

1. Install approx. (195) one hundred and ninety five Cat 6 data drops.
2. Install approx. 32,000' of Cat 6 plenum rated cable.
3. Install (2) two 48 port patch panels.
4. Install approx. 230' of MM armored fiber.
5. All drops to labeled, terminated, and tested to industry standards.
6. This estimate includes (58) clock speaker units being supplied by Prismworks and installed by us.
7. This estimate includes us installing a 22 gauge twisted shielded pair for hallway speakers and installing supplied speakers by Prismworks.
8. **Note: TV Hubbell 110 Everywhere cabling to be done by others.**
9. **Note: All surface mounted raceway to be installed by others.**
10. **Note: This estimate is figured with the old wing cable being left as is. As per our email the other day we can pull these back coil them up then re-pull them that way there would be a little extra labor only and would make sure they don't get damaged during the remodel process.**
11. This estimate is figured at prevailing wage @ \$54.19 per hour as list by the State of PA Rates figures for 06/01/18

**Estimated Price \$59,360.00**

Thank you for the opportunity to quote on this project. If you have any questions please call me at 564-3640.

Sincerely,

Fred R. Fortino  
R. L. Snyder Electric, Inc.



3137 Biglerville Road  
Biglerville, PA 17307

(717) 677-8770 Office  
(717) 549-3423 Fax  
PAsound.com

# Estimate

Date	Estimate #
3/6/2018	elem add



Name / Address
Big Spring School District 100 Mt Rock Rd, Newville, PA 17241

<b>If Applicable</b> Customer CoStar #: _____
--

	AVS Personnel	Jamey
SR #	P.O. No.	Terms

Item	Description	Qty	Cost	Total
U328-025	Cabling for interactive panels (customer installed raceway) LIBERTY CABLE 25' USB 3.0 SuperSpeed Active A-B Repeater Cable	18	68.28	1,229.04
E2-HDSEM-M-08	LIBERTY CABLE 25' Liberty Commercial Grade High Retention High Speed HDMI Cables with Ethernet	18	67.42833	1,213.71
E-3.5SM-M-25	LIBERTY CABLE 25' Liberty 3.5mm Stereo Audio cable for permanent installations	18	11.97611	215.57
INSTALLATION	Install above equipment	1	1,620.00	1,620.00
E2-HDSEM-M-08	Cabling for interactive panels (includes installing raceway) LIBERTY CABLE 25' Liberty Commercial Grade High Retention High Speed HDMI Cables with Ethernet	6	86.48	518.88
E2-HDSEM-M-12	LIBERTY CABLE 40' Liberty Commercial Grade High Retention High Speed HDMI Cables with Ethernet	2	119.63	239.26
U328-025	LIBERTY CABLE 25' USB 3.0 SuperSpeed Active A-B Repeater Cable	6	68.28	409.68
U328-036	LIBERTY CABLE 36' USB 3.0 SuperSpeed Active A-B Repeater Cable	2	138.68	277.36
E-3.5SM-M-25	LIBERTY CABLE 25' Liberty 3.5mm Stereo Audio cable for permanent installations	6	11.90333	71.42
E-3.5SM-M-35	LIBERTY CABLE 35' Liberty 3.5mm Stereo Audio cable for permanent installations	2	15.75	31.50
2300BAC	WIREMOLD 2300 SERIES NON-METALLIC RACEWAY BASE AND COVER, WITH WIDE ADHESIVE TAPE, IVORY,	180	3.55011	639.02
2317	WIREMOLD NM INT.ELBOW 2300 IVORY	4	2.48	9.92

**Subtotal**

**PA Sales Tax (0.0%)**

**Total**

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Signature, Date



3137 Biglerville Road  
Biglerville, PA 17307

(717) 677-8770 Office  
(717) 549-3423 Fax  
PAsound.com

# Estimate

Date	Estimate #
3/6/2018	elem add



Name / Address
Big Spring School District 100 Mt Rock Rd, Newville, PA 17241

If Applicable Customer CoStar #: _____
---

	AVS Personel	Jamey
SR #	P.O. No.	Terms

Item	Description	Qty	Cost	Total
2311	WIREMOLD NM FLAT 90 D ELBW 2300 IV	4	2.48	9.92
HDW	Misc. hardware Inc tie straps, and tapcons	1	65.00	65.00
INSTALLATION	Install above equipment	1	1,755.00	1,755.00
	3 55" *****TV'S provided by the school district.			
P4263T	Premier Low profile tilting flat screen wall mount 42"-63" black	3	96.52667	289.58
2300BAC	WIREMOLD 2300 SERIES NON-METALLIC RACEWAY BASE AND COVER, WITH WIDE ADHESIVE TAPE, IVORY,	100	3.5501	355.01
E2-HDSEM-M-08	LIBERTY CABLE 25' Liberty Commercial Grade High Retention High Speed HDMI Cables with Ethernet	3	86.48	259.44
E-3.5SM-M-25	LIBERTY CABLE 25' Liberty 3.5mm Stereo Audio cable for permanent installations	3	15.36	46.08
INSTALLATION	Install above equipment	1	810.00	810.00
INSTALLATION	Move 1 interactive panel and reinstall Install above equipment	1	775.00	775.00
Project Management		1	475.00	475.00
Shipping & Handling	Shipping and Handling charges	1	125.00	125.00

	<b>Subtotal</b>	\$11,440.39
	<b>PA Sales Tax (0.0%)</b>	\$0.00
	<b>Total</b>	\$11,440.39

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Signature, Date





3137 Biglerville Road  
Biglerville, PA 17307

(717) 677-8770 Office  
(717) 549-3423 Fax  
PAsound.com

# Estimate

Date	Estimate #
12/22/2017	projector



Name / Address
Big Spring School District 100 Mt Rock Rd, Newville, PA 17241

If Applicable Customer CoStar #: _____
---

	AVS Personel	Jamey
SR #	P.O. No.	Terms

Item	Description	Qty	Cost	Total
NP-PX1004UL-BK	This estimate is for Elem. School Multi purpose room projector and controller NEC 10,000 Lumen Professional Laser Projector 5 year/20,000 hour warranty	1	14,818.72	14,818.72
NP20ZL	NEC Lens	1	2,723.60	2,723.60
custom	Custom wall mount projector cage - wall mount	1	1,175.00	1,175.00
AS-1H1V-WP-W	INTELIX HDMI/VGA Auto-Switching/Scaling Wallplate with HDBaseT Output		409.46	409.46
LB-H/DE	LIBERTY CABLE Link Bridge HDMI Audio De-embedder	1	277.31	277.31
TDIBLOX	RAPCO converts RCA level to mic level	1	47.17	47.17
HDPMM10F	LIBERTY 10' Liberty Premium HDMI 18G 4K Certified Interconnect Cables	1	15.94	15.94
HDPMM03F	LIBERTY CABLE 3' Liberty Premium High Speed HDMI Cables with Ethernet Certified 18G	1	11.44	11.44
E-MVGAANM-M-12	12' Micro VGA and Audio with Ethernet single cable solutions	1	17.91	17.91
60-1005-02	EXTRON MLC62RSD Decora wallplate w/RS232 & IR control, 2 relays, digital input	1	485.00	485.00
Wire	291 approx. 175'	2	61.25	122.50
Wire	Cat6 shielded approx. 175'	1	145.25	145.25
CON-RJ45-3	Crimp-style shielded RJ45 connector for conductors in a 24AWG to 23AWG twisted pair cable	2	13.20	26.40
NC3FXX	NUETRIK Female 3 Pole XLR Cable Mount	1	5.04	5.04
NC3MXX	NEUTRIK XLR Cable Connector male 3 Pole	1	4.82	4.82
HDW	Misc. hardware including tapcons or Toggles, tie straps, washers	1	125.00	125.00
INSTALLATION	Install above equipment	1	1,920.00	1,920.00

**Subtotal**

**PA Sales Tax (0.0%)**

**Total**

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Signature, Date



# A/V Solutions<sup>LLC</sup>

Audio • Video • Surveillance • Control

3137 Biglerville Road  
Biglerville, PA 17307

(717) 677-8770 Office  
(717) 549-3423 Fax  
PAsound.com

## Estimate

Date	Estimate #
12/22/2017	projector



Name / Address
Big Spring School District 100 Mt Rock Rd, Newville, PA 17241

If Applicable  
Customer CoStar #: \_\_\_\_\_

	AVS Personnel	Jamey
SR #	P.O. No.	Terms

Item	Description	Qty	Cost	Total
Program	Programming time for wall controller  : Customer to supply Scissor lift	1	60.00	60.00

<b>Subtotal</b>		\$22,390.56
<b>PA Sales Tax (0.0%)</b>		\$0.00
<b>Total</b>		\$22,390.56

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\_\_\_\_\_  
Signature, Date



# Quote



Date	Quote #
3/8/2018	6864

Name / Address

Big Spring School District  
 Mike Fronk  
 45 Mount Rock Road  
 Newville, PA 17241-9412

Terms	Due Date	Rep
Net 30	4/7/2018	MJG

Item	Description	Qty/Days	Cost	Total
87576...	HPE ProLiant DL380 G10 2U Rack Server - 2 x Intel Xeon Gold 6132 Tetradeca-core (14 Core) 2.60 GHz - 64 GB Installed DDR4 SDRAM - 12Gb/s SAS Controller - 2 x 800 W 2 Processor Support - 768 GB RAM Support - Gigabit Ethernet - 16 MB Graphic Card	2	7,293.00	14,586.00
81509...	HPE 16GB 1Rx4 PC4-2666V-R Smart Kit (Purchased via MIU4 Smart Contract)	16	297.00	4,752.00
73795...	HP 8GB USB Enterprise Mainstream Flash Media Drive Key Kit (Purchased via MIU4 Smart Contract)	2	55.00	110.00
72705...	HPE Ethernet 10Gb 2-port 562FLR-SFP+Adpt (Purchased via MIU4 Smart Contract)	2	532.00	1,064.00
86780...	HPE Gen10 2U Bezel Kit (Purchased via MIU4 Smart Contract)	2	50.00	100.00
72086...	HP 2U Small Form Factor Ball Bearing Gen 8 Rail Kit (Purchased via MIU4 Smart Contract)	2	95.00	190.00
E6U6...	HPE iLO Adv Elec Lic 3yr Support (Purchased via MIU4 Smart Contract)	2	345.00	690.00
H8Q...	HPE 5Y FC NBD DL38x Gen10 SVC (Purchased via MIU4 Smart Contract)	2	2,200.00	4,400.00
T-SNE	Installation & Configuration (Purchased via MIU4 Smart Contract)	1	2,000.00	2,000.00
* All Hardware Purchased Via MIU4 Smart Contract				

Thank you for the opportunity to quote this item.

<b>Subtotal</b>	\$27,892.00
<b>Sales Tax (6.0%)</b>	\$0.00
<b>Total</b>	\$27,892.00

PrismWorks Technology, Inc.

Signature Board President \_\_\_\_\_  
 Signature Board Secretary \_\_\_\_\_  
 Signature Prismworks Tech \_\_\_\_\_

Phone #	Fax #	E-mail	Web Site
717-566-8100	717-620-3438	mglumac@prismworks.net	www.prismworks.net



# Quote

Date	Quote #
3/5/2018	6854

Name / Address

Big Spring School District  
 Mike Fronk  
 45 Mount Rock Road  
 Newville, PA 17241-9412

Terms	Due Date	Rep
Net 30	4/4/2018	MJG

Item	Description	Qty	Cost	Total
Q8B3...	HPE NS CS1000 Hybrid Base Array	1	17,268.00	17,268.00
Q8B6...	HPE NS CS1000 R2 2.88TB Cache Bndl	1	10,626.00	10,626.00
Q8B6...	HPE NS CS/SF Hybrid 21TB HDD Bndl	1	6,641.00	6,641.00
Q8B8...	HPE NS 2x10GbE 2p Adptr Kit	1	2,878.00	2,878.00
Q8F9...	HPE NS C13/C14 PDU Base Array Power Cord	2	1.00	2.00
Q8G2...	HPE NS NOS Default Software	1	1.00	1.00
HA11...	HPE NS Array Startup SVC	1	3,139.00	3,139.00
HT6Z...	HPE NS CS1000 Hybrid Base Array Supp	1	8,946.00	8,946.00
HT6Z...	HPE NS CS/SF Hybrid 21TB HDD Supp	1	2,324.00	2,324.00
HT6Z...	HPE NS CS/SF Hyb 2.88/3.84TB Cache Supp`	1	3,551.00	3,551.00
HT6Z...	HPE NS 2x10GbE 2p Adptr Supp	1	1,691.00	1,691.00
T-SNE	Senior Network Engineer Support	1	1,500.00	1,500.00
	Pricing Per HPE 2018 Peppm Contract			

Thank you for the opportunity to Quote these items.	<b>Subtotal</b>	\$58,567.00
	<b>Sales Tax (6.0%)</b>	\$0.00
	<b>Total</b>	\$58,567.00

PrismWorks Technology, Inc.

Signature \_\_\_\_\_

Phone #	Fax #	E-mail	Web Site
717-566-8100	717-620-3438	mglumac@prismworks.net	www.prismworks.net

**R. L. Snyder Electric Inc.**  
**4015 Jonestown Road**  
**Harrisburg PA 17109**  
Phone (717) 564-3640  
Fax (717) 564-3077  
PA016670

**Estimate**

**To:** Big Springs School District  
45 Mt. Rock Rd.  
Newville PA 17241  
Attn: Mike Fronk

**Date:** 03/01/18

**# 768**

**RE: Athletic Field Wiring**

Mike,

This estimate is for the following scope of work as listed below:

**Athletic Field Wiring**

1. Supply and install XLR cable as per prints.
2. Supply and install Cat 6 weatherproof cable.
3. Supply and install connectors for both the XLR and Cat 6 weatherproof cable.

All cables will be installed, labeled, terminated, and tested to industry standards.

**Estimated Price \$7,800.00**

Thank you for the opportunity to quote on this project. If you have any questions please call me at 564-3640.

Sincerely,

Fred R. Fortino  
R. L. Snyder Electric, Inc.

**R. L. Snyder Electric Inc.**

**4015 Jonestown Road**

**Harrisburg PA 17109**

**Phone (717) 564-3640**

**Fax (717) 564-3077**

**PA016670**

**Estimate**

**To:** Big Springs School District  
45 Mt. Rock Rd.  
Newville PA 17241  
Attn: Mike Fronk

**Date:** 03/05/18

**# 771**

**RE: Emergency Circuits to Data Closets at the High School**

Mike,

This estimate is for the following scope of work as listed below:

**Storage A 145**

1. Supply and install a new 20 amp circuit across the mechanical/electrical room down the corridor.
2. We will need to make (3) three block wall penetrations, which we will fire caulk after cable is run.

**Storage C 150 (Wood Shop)**

1. Supply and install a new 20 amp circuit. Drill down through the electrical room to the first floor then down the corridor and install a surface mounted receptacle.
2. We will need to make (2) two block wall penetrations, and (1) one floor penetration. We will fire caulk the penetrations after the cable is run.

**Closet 208 & 308**

1. Supply and install one 4 wire two circuit 20 amp circuits from the electrical room down the corridor up through the floor. Install a junction box and install (2) two surface mounted receptacles.
2. We will need to make (3) three block wall penetrations. We will fire caulk the penetrations after the cable is run.

**Main Office Intercom & Closet 330**

1. Supply and install one 4 wire two circuit 20 amp circuits from the electrical room down the corridor up through the floor. Install a junction box and install (2) two surface mounted receptacles.

2. We will need to make (1) one block wall penetration, (3) three drywall penetrations, and (1) one floor penetration. We will fire caulk the penetrations after the cable is run.

**Closet 248 & 346**

1. Supply and install one 4 wire two circuit 20 amp circuits from the electrical room to the coach's office up through the floor and down the corridor up through the floor. Install a junction box and install (2) two surface mounted receptacles.
2. We will need to make (6) six block wall penetration, and (2) two floor penetrations. We will fire caulk the penetrations after the cable is run.

**Estimated Price \$5,800.00**

Thank you for the opportunity to quote on this project. If you have any questions please call me at 564-3640.

Sincerely,

Fred R. Fortino  
R. L. Snyder Electric, Inc.

**RFK note – add circuit for office AC powered radio \$400**

**R. L. Snyder Electric Inc.**  
**4015 Jonestown Road**  
**Harrisburg PA 17109**  
Phone (717) 564-3640  
Fax (717) 564-3077  
PA016670

**Estimate**

**To:** Big Springs School District  
45 Mt. Rock Rd.  
Newville PA 17241  
Attn: Mike Fronk

**Date:** 03/13/18

**# 723 Rev I**

**RE: Fiber**

Mike,

This estimate is for the following scope of work as listed below:

**Oak Flat Elementary**

1. Replace all Multi Mode fiber with Armored Single Mode fiber:
  - a. IDF-1 approx. 400'

All cables will be installed, labeled, terminated, and tested to industry standards.

**Estimated Price \$5,200.00**

Thank you for the opportunity to quote on this project. If you have any questions please call me at 564-3640.

Sincerely,

Fred R. Fortino  
R. L. Snyder Electric, Inc.



# A/V Solutions<sup>LLC</sup>

Audio • Video • Surveillance • Control

3137 Biglerville Road  
Biglerville, PA 17307

(717) 677-8770 Office  
(717) 549-3423 Fax  
PAsound.com

## Estimate

Date	Estimate #
11/6/2017	Commons



Name / Address
Big Spring School District 100 Mt Rock Rd, Newville, PA 17241

<b>If Applicable</b> Customer CoStar #: _____
--

	AVS Personnel	Jamey
SR #	P.O. No.	Terms

Item	Description	Qty	Cost	Total
BLU-100	This estimate is to upgrade the "Commons" area audio to interface with the other rooms BSS 12 analog mic/line input, 8 analog output, networked signal processor with fault-tolerant bus	1	1,834.56	1,834.56
EC-8BV-BLK-US	BSS Ethernet Controller with 8 Buttons and Volume (Black - US)	2	259.695	519.39
GCDI2x300	CROWN Two-channel, 300W @ 40 Analog Power Amplifier, 70V/100V	1	702.72	702.72
DN-200BR	D-M Bluetooth Audio Receiver	1	87.50	87.50
iPlate	RAPCO Pro Audio interface for consumer products	1	151.05	151.05
HDW	Misc. hardware	1	20.00	20.00
INSTALLATION	Install above equipment	1	720.00	720.00
Program	Programming time for processor and controllers, create page for sound administrators to setup including delays for graduation to sync audio to video.	1	360.00	360.00
ASB6128	Sub for Gym / connection between gym, pool, and commons JBL High Power Dual 18" Subwoofer	1	2,726.31	2,726.31
XTI6002	CROWN power amp	1	1,914.84	1,914.84
INSTALLATION	Install above equipment	1	3,000.00	3,000.00
Program	Programming time	1	180.00	180.00

**Subtotal** \$12,216.37

**PA Sales Tax (0.0%)** \$0.00

**Total** \$12,216.37

As a Christian oriented, customer centered, and community minded business, A/V Solutions, LLC fosters a culture immersed in collaboration, commitment, and responsibility. Our culture encompasses our mission to provide professional audio, video, acoustics, and control solutions to our customers with diligence, value, respect, and integrity.



2016 Family Owned Business Award

Signature, Date



3137 Biglerville Road  
Biglerville, PA 17307

(717) 677-8770 Office  
(717) 549-3423 Fax  
PAsound.com

# Estimate

Date	Estimate #
3/13/2018	pool



Name / Address
Big Spring School District 100 Mt Rock Rd, Newville, PA 17241

<b>If Applicable</b> Customer CoStar #: _____
--

	AVS Personel	Jamey
SR #	P.O. No.	Terms

Item	Description	Qty	Cost	Total
ULXS24/58	This estimate is to replace the Audio in the Pool . It will include speakers for even coverage, easy control from with in the room, and the ability to combine either room to one another. There will be Bluetooth connection, a wireless mic, and Aux input for other devices. All equipment will be placed in the Gym rack to remove it from the pool chemical environment. SHURE Includes ULX2/58 Handheld Transmitter with SM58 Microphone	1	671.56	671.56
DN-200BR	D-M Bluetooth Audio Receiver	1	87.50	87.50
iPlate	RAPCO Pro Audio interface for consumer products	1	151.05	151.05
SP1-NC3FD-L-1-O	RAPCO single wallplate XLR w/o latch	1	8.93	8.93
BLU-USB	BSS USB audio / BLU link interface	1	234.00	234.00
BLU-BOB2	BSS 8-channel analog break-out box with fault-tolerant bus (rackmount version) - includes external power supply	1	581.26	581.26
EC-4B-blk-us	BSS Ethernet Controller with 4 Buttons	2	201.15	402.30
EC-4BV-BLK-US	BSS Ethernet Controller with 4 Buttons and Volume (Black - US)	2	174.15	348.30
Snake	recessed 2 gang box with lock cover	1	156.25	156.25
DCi2/600	CROWN DriveCore Install Series - Analog	1	1,288.71	1,288.71
112/HTH-White	ONE SYSTEMS high output 12-inch two-way Direct Weather speaker with 12-inch woofer (4-inch voice coil), patented large format ET-1F compression driver and ET-60/40 (60 x 40) rotatable horn. Optional ET-105/60 (105 x 60) rotatable horn available at no charge at time of ordering.	3	1,361.55	4,084.65
112/HTH-U/M- White	ONE SYSTEMS 316 grade (marine) stainless steel U-bracket for use with 112/HTH-Black and 212/HC	3	174.15	522.45

**Subtotal**

**PA Sales Tax (0.0%)**

**Total**

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Signature, Date





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# Estimate

Date	Estimate #
3/13/2018	pool



Name / Address
Big Spring School District 100 Mt Rock Rd, Newville, PA 17241

<b>If Applicable</b> Customer CoStar #: _____
--

	AVS Personnel	Jamey
SR #	P.O. No.	Terms

Item	Description	Qty	Cost	Total
ET-105/60 HORN	ONE SYSTEMS optional 105 x 60 horn, no charge if ordered with speaker	3	0.00	0.00
ST-LCR1	RDL Momentary Logic Relay	2	80.15	160.30
PS24A	Power supply for Radio Design Labs	2	29.25	58.50
rlm-20-1CA	MIDDLE ATLANTIC 20A Cont.Mod,Cord	2	121.50	243.00
PD-815R-PL	MIDDLE ATLANTIC 15 amp unswitched power distribution surge/spike protected	1	95.18	95.18
Snake	100' 6 channel blunt to blunt 2 - single gang stainless plates with XLRM labeled "Gym Record" and "Pool" Record	1	294.00	294.00
Wire	291 approx. 150'	0.5	52.50	26.25
Wire	227 approx. 350'	0.5	262.50	131.25
Wire	14-4 approx. 125'	1	118.75	118.75
Wire	Cat5e approx. 950'	1	370.50	370.50
HDW	Misc. hardware for hanging speakers - (Stainless for pool area), tiestraps, connectors, hydraulic cement, ect.	1	625.00	625.00
INSTALLATION	Install above equipment	1	4,680.00	4,680.00
Program	Programming time for processor - 2 rooms, 6 controllers, plus auditorium config.	1	840.00	840.00
	NOTE: 1 - 20 amp circuit is required in the gym rack for the additional equipment			

**Subtotal** \$16,179.69

**PA Sales Tax (0.0%)** \$0.00

**Total** \$16,179.69

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\_\_\_\_\_  
Signature, Date