# SOUTH CENTRAL TRUST FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2019 AND 2018 AND INDEPENDENT AUDITOR'S REPORT

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For the Years Ended June 30, 2019 and 2018

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## HAMILTON & MUSSER, P.C.

Certified Public Accountants • Consultants to Management

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees and Participants of South Central Trust Mechanicsburg, Pennsylvania

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of South Central Trust as of and for the years ended June 30, 2019 and 2018, and the related notes to the financial statements, as listed in the table of contents.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Members of the American and Pennsylvania Institutes of CPAs

#### **Basis for Qualified Opinion**

Management has elected to not include the Schedule of Claims Development. Accounting principles generally accepted in the United States of America require the Schedule of Claims Development be shown as required supplementary information. Such information, although not a part of the financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the financial statements in an appropriate operational, economic, or historical context.

#### **Qualified Opinion**

In our opinion, except for the effects of the matter described in the "Basis for Qualified Opinion" paragraph, the financial statements referred to above present fairly, in all material respects, the financial position of South Central Trust as of June 30, 2019 and 2018, and the changes in its net position and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Report on Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary schedules on pages 15-26 are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

January 3, 2020

Mechanicsburg, Pennsylvania

Certified Public Accountants

Hmilton & Muser A.C.

#### Statements of Net Position Available for Plan Benefits June 30, 2019 and 2018

	<u>2019</u>	<u>2018</u>
Assets		
Cash and Cash Equivalents	\$ 10,433,856	\$ 7,498,989
Investments (Note 2)	15,070,221	17,548,230
Accounts Receivable	910,548	489,360
Prepaid Expenses	86,767	17,284
Total Assets	\$ 26,501,392	\$ 25,553,863
Liabilities		
Accounts Payable	\$ 23,607	\$ 23,212
Claims Incurred But Not Recorded		
And Claims Payable – Pooled Schools (Note 3)	1,306,000	1,187,000
Claims Incurred But Not Recorded		
And Claims Payable – Non-Pooled Schools (Note 3)	1,124,000	1,051,000
Refundable Reserves – Non-Pooled Schools (Note 4)	10,636,169	10,597,933
Deferred Revenue (Note 5)		
Dental	411,255	431,378
Flex Spending	109,769	55,919
Total Liabilities	13,610,800	13,346,442
Net Position Available for Plan Benefits	12,890,592	12,207,421
Total Liabilities and Net Position Available for Plan Benefits	\$ 26,501,392	\$ 25,553,863

## SOUTH CENTRAL TRUST Statements of Changes in Net Position Available for Plan Benefits For the Years Ended June 30, 2019 and 2018

	<u>2019</u>	<u>2018</u>
Operating Revenues:		
Member District Contributions	\$ 21,237,943	\$ 20,898,271
Stop Loss Reimbursements	1,145,631	1,056,953
Other Revenue	142,883	130,662
Total Operating Revenues	22,526,457	22,085,886
Operating Expenses:		
Benefit Payments on Behalf of Member Districts	20,528,641	20,265,677
Stop Loss Insurance	589,302	614,205
Administrative Expenses	753,302	830,320
Insurance	318	308
Consulting	146,139	50,000
Professional Fees	37,796	31,737
Total Operating Expenses	22,055,498	21,792,247
Operating Income	470,959	293,639
Non-Operating Revenues:		
Interest Income (Note 2)	212,212	110,408
Total Non-Operating Revenues	212,212	110,408
Increase in Net Position Available for Plan Benefits	683,171	404,047
Net Position Available for Plan Benefits, Beginning of Year	12,207,421	11,803,374
Net Position Available for Plan Benefits, End of Year	<u>\$ 12,890,592</u>	<u>\$ 12,207,421</u>

### SOUTH CENTRAL TRUST Statements of Cash Flows For the Years Ended June 30, 2019 and 2018

	<u>2019</u>	<u>2018</u>
Cash Flows from Operating Activities: Contributions Collected Stop Loss Reimbursements Other Revenue Claims Paid Loss Prevention Insurance Premiums Paid General Administration Fees Paid	\$ 37,972,666 1,835,288 166,833 (36,994,743) (1,098,770) (609) (1,849,935)	\$ 38,347,880 1,172,335 220,358 (37,328,551) (1,060,045) (591) (1,754,299)
Net Cash and Cash Equivalents Provided (Used) by Operating Activities	30,730	(402,913)
Cash Flows from Investing Activities: Sale / (Purchase), Net of Investments Interest Received	2,478,009 426,128	(680,230) 221,652
Net Cash and Cash Equivalents Provided (Used) by Investing Activities	2,904,137	(458,578)
Net Change in Cash and Cash Equivalents	2,934,867	(861,491)
Cash and Cash Equivalents, Beginning of Year	7,498,989	8,360,480
Cash and Cash Equivalents, End of Year	<u>\$ 10,433,856</u>	<u>\$ 7,498,989</u>
Reconciliation of Operating Income to Net Cash and Cash Equivalents Provided (Used) by Operating Activities: Operating Income Adjustments to Reconcile Operating Income to Net Cash and Cash Equivalents Provided (Used) by Operating Activities: (Increase) Decrease in Assets:	\$ 470,959	\$ 293,639
Accounts Receivable Prepaid Expenses Increase (Decrease) in Liabilities: Accounts Payable Claims Incurred but Not Recorded and Claims Payable Refundable Reserves – Non-Pooled Schools Deferred Revenue – Dental and Flex Spending	(421,188) (69,483) 395 192,000 (175,680) 33,727	55,246 6,250 (76,815) 413,047 (1,166,039) 71,759
Net Cash and Cash Equivalents Provided (Used) by Operating Activities	<u>\$ 30,730</u>	<u>\$ (402,913)</u>

Notes to Financial Statements For the Years Ended June 30, 2019 and 2018

#### NOTE 1 NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES

South Central Trust (the Trust) was organized in July 1995 to provide health and welfare, dental, vision, and other benefits for employees of the member school districts (Districts). The Trust's general objectives are to formulate, develop, and administer, on behalf of the Districts a program of insurance, to obtain lower costs for that coverage, and to develop a comprehensive loss control program. The Board of Trustees is appointed by the Districts. Carlisle Area School District has been a member of the Trust since inception. Effective September 1, 1997, Big Spring School District became a member of the Trust; in 2005 Susquenita, Cumberland Perry Vo-Tech, CAIU, Camp Hill, and West Perry became members of the Trust; and in 2006 Mechanicsburg and East Pennsboro became members of the Trust.

The Trust has determined that it is exempt from federal income taxes under Section 115(1) of the Internal Revenue Code. The Trust is also exempt from Pennsylvania corporate income taxes. In the event of dissolution of the Trust, the remaining assets would be distributed to the Districts.

The Trust provides claims administration and contract services for and on behalf of the Districts. Some Districts maintain all risk for the employee benefits provided through the Trust (claims-servicing pool), while others pool their risk (risk-sharing pool). This risk pooling includes the liability for payment of benefit claims paid by the Trust on behalf of the Districts, and those claims incurred but not paid and incurred but not reported during the benefit coverage period. The Trust contracts with third party benefit providers on behalf of the Districts and arranges for reinsurance coverage to limit the exposure to large losses on insured events.

#### **Basis for Presentation – Fund Accounting**

The Trust operates as a single proprietary fund; more specifically, as an enterprise fund. A proprietary fund is used to account for activities similar to those found in the private sector, where determination of net income is necessary or useful to sound financial administration. An enterprise fund is used because the services provided by the Trust's activities are provided to outside parties, the school district members of the Trust.

The accounts of the Trust are organized on the basis of claim years, each of which is accounted for separately because the composition of membership may change from year to year. The Trust applies restricted net position when an expense is incurred for purposes for which both restricted and unrestricted net position are available. The Trust has no restricted net position.

#### **Basis of Accounting:**

Basis of accounting refers to the period in which revenue and expenditures are recognized in the accounts and reported in the financial statements, and relates to the timing of the measurement made, regardless of the measurement focus applied.

The Trust is considered to be a "public entity risk pool" for financial reporting purposes, and therefore reports under the accounting rules promulgated by the Government Accounting Standards Board (GASB). As a proprietary fund, the Trust employs the accrual basis of accounting wherein revenues are recorded when earned and expenses are recorded at the time liabilities are incurred.

The Trust follows the cost of services or "economic resources" measurement focus under which all assets and all liabilities associated with the activity of providing insurance services are included within the fund.

Notes to Financial Statements For the Years Ended June 30, 2019 and 2018

#### NOTE 1 NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Use of Estimates:**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

The most sensitive estimate affecting the financial statements is the calculation of claims incurred but not paid or recorded (IBNR). Management's estimates of these claims are based on actual run out and on past claims paid history. Even though management feels these estimates are proper, it is reasonably possible for additional claim losses to occur.

#### **Risk Management:**

The Trust is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets, errors and omissions; and injuries to employees. Significant losses are covered by commercial insurance. There were no significant reductions in insurance coverage for the years ended June 30, 2019 and 2018. Settlement amounts have not exceeded insurance coverage for the current or three prior years.

#### **Significant Accounting Pronouncements:**

Management has reviewed upcoming and pending accounting pronouncements and has determined that they are not applicable to the Trust.

#### **Premium Deficiency Reserves:**

Premium deficiency reserves are required for the amount of the anticipated losses, loss adjustment expenses, acquisition costs and maintenance costs that have not previously been expensed and are in excess of the recorded unearned premium reserve on existing policies and anticipated investment income. No premium deficiency reserve was recorded at June 30, 2019 and 2018.

#### **Claims Liabilities:**

The Trust establishes claim liabilities that are based on estimates of the ultimate cost of: 1) claims (including future claim adjustment expenses) that have been reported but not settled, and 2) claims that have been incurred but not recorded. Because actual claims costs depend on such complex factors as inflation, changes in doctrines of legal liability and damage awards, the process used in estimating claim liabilities does not necessarily result in exact amount.

Claim liabilities are estimated periodically using a variety of actuarial and statistical techniques to produce current estimates that reflect recent settlements, claim frequency, and other economic and social factors. A provision for inflation in the calculation of estimated future claims costs is implicit in the calculation because reliance is placed both on actual historical data that reflect past inflation and on other factors that are considered to be appropriate modifiers of past experience. During 2018, the Trust changed its method of determining claims incurred but not recorded from actual claims recorded two months subsequent to year-end to being actuarially determined.

Notes to Financial Statements For the Years Ended June 30, 2019 and 2018

#### NOTE 1 NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Accounts Receivable:**

Accounts receivable are stated at the amount management expects to collect from balances outstanding at year-end. Based on management's assessment of members and customers having outstanding balances and current relationships with them, it has concluded that losses on balances outstanding at year-end will be immaterial.

#### **Investments:**

Investments are composed of certificates of deposit and are carried at cost.

GASB 72 requires an establishment of a hierarchy that ranks the quality and reliability of inputs, or assumptions, used in the determination of fair value and requires financial assets and liabilities carried at fair value to be classified and disclosed in one of the following three categories:

- Level 1 Quoted prices in active markets for identical assets and liabilities
- Level 2 Directly or indirectly observable inputs other than Level 1 quoted prices
- Level 3 Unobservable inputs not corroborated by market data

For investments with quoted market prices in active markets, the Trust uses the quoted market prices as fair values and includes those investments in Level 1 of the fair value hierarchy. When quoted market prices in active markets are not available, various pricing services are used to determine fair value of investments that are included in Level 2 of the fair value hierarchy. Level 3 represents financial assets whose fair value is determined based upon inputs that are unobservable and include the Trust's own determinations of the assumptions that a market participant would use in pricing the asset.

Investments are exposed to various risks, such as interest rate, market and credit. Due to the level of risk associated with certain investments and the level of uncertainty related to changes in the value of investments, it is at least reasonably possible changes in risks in the near term would materially affect investment assets reported in the Statements of Net Position Available for Plan Benefits and Statements of Changes in Net Position Available for Plan Benefits.

#### **Taxation:**

The Internal Revenue Service has ruled that the income of the Trust is excludable from gross income and, therefore, exempt from taxation pursuant to Internal Revenue Code Section 115, which pertains to instrumentalities of state and local governments.

Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by the Trust, including whether the entity is exempt from income taxes. Management evaluated the tax positions taken and concluded that the Trust had taken no uncertain tax positions that require recognition or disclosure in the financial statements. Therefore, no provision or liability for income taxes has been included in the financial statements. With few exceptions, the Trust is no longer subject to income tax examinations by the U.S. federal, state or local tax authorities for years before June 30, 2016.

#### **Cash and Cash Equivalents:**

For the purposes of the Statement of Cash Flows, the Trust considers all liquid instruments purchased with an original maturity of three months or less to be cash and cash equivalents. At June 30, 2019 and 2018 cash and cash equivalents consisted primarily of money market accounts with brokers.

Notes to Financial Statements For the Years Ended June 30, 2019 and 2018

#### NOTE 2 INVESTMENTS

Investments at cost at June 30, 2019 and 2018 are as follows:

			<u>2019</u>	<u>201</u>	8
Certificates of Deposit			\$ 15,070,221	\$ 17,548	<u>3,230</u>
Total			\$ 15,070,221	<u>\$ 17,548</u>	<u>3,230</u>
Interest income for the years e	nded June 30,	, 2019 and 20	018 was compo	sed of:	
			<u>2019</u>	<u>201</u>	8
Interest – Pooled Interest – Non-Pooled			\$ 212,212 213,916		),408 1 <u>,244</u>
Total			\$ 426,128	<u>\$ 221</u>	<u>,652</u>
Investments by Fair Value Level Debt Securities Certificates of Deposit Total Debt Securities	Cost Basis \$ 15,070,221 \$ 15,070,221	Fair Value 6/30/2019 \$ 15,085,916 \$ 15,085,916	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2) \$ 15,085,916 \$ 15,085,916	Significant Unobservable Inputs (Level 3)
Investments by Fair Value Level	Cost Basis	Fair Value 6/30/2018	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs ( <u>Level 2</u> )	Significant Unobservable Inputs ( <u>Level 3</u> )
Debt Securities Certificates of Deposit	<u>\$ 17,548,230</u>	\$ 17,536,107	<u>\$</u>	\$ 17,536,107	<u>\$</u>
Total Debt Securities	<u>\$ 17,548,230</u>	\$ 17,536,107	<u>\$ -</u>	\$ 17,536,107	\$ -

Notes to Financial Statements For the Years Ended June 30, 2019 and 2018

#### NOTE 3 CLAIMS LIABILITY (RISK POOL)

The Trust is liable for both reported and unreported insured claims, which includes estimates of future payments of losses.

Unpaid claims consist of the following at June 30, 2019:

	Pooled Schools				_		
	Susquenita School <u>District</u>	Cumberland Perry <u>AVTS</u>	Capital <u>Area IU</u>	West Perry School <u>District</u>	Camp Hill School <u>District</u>	East Pennsboro School <u>District</u>	<u>Total</u>
Liabilities for Unpaid Claims, Beginning of Year	\$ 151,000	\$ 29,000	\$ 411,000	\$ 291,000	\$ 101,000	\$ 204,000	\$ 1,187,000
Incurred Claims Provision for Current Year Insured Events	3,195,350	841,210	6,444,850	5,181,349	2,480,082	3,261,642	21,404,483
Payments Claims & Adjustments for Current Year	(3,177,849)	(816,958)	(6,033,298)	(4,952,049)	(2,316,131)	(3,011,497)	(20,307,782)
Claims & Adjustments for Prior Year	2,499	(17,252)	(398,552)	(203,300)	(114,951)	(246,145)	(977,701)
Liabilities for Unpaid Claims, End of Year	<u>\$ 171,000</u>	<u>\$ 36,000</u>	<u>\$ 424,000</u>	<u>\$ 317,000</u>	<u>\$ 150,000</u>	\$ 208,000	\$ 1,306,000

	Non-Pooled Schools			
	Carlisle Area School <u>District</u>	Big Spring School <u>District</u>	Mechanicsburg Area School <u>District</u>	<u>Total</u>
Liabilities for Unpaid Claims, Beginning of Year	\$ 440,000	\$ 179,000	\$ 432,000	\$ 1,051,000
Incurred Claims Provision for Current Year Insured Events	6,678,536	3,208,414	7,404,660	17,291,610
Payments Claims & Adjustments for Current Year	(6,382,904)	(3,019,290)	(6,978,941)	(16,381,135)
Claims & Adjustments for Prior Year	(274,632)	(172,124)	(390,719)	(837,475)
Liabilities for Unpaid Claims, End of Year	\$ 461,000	<u>\$ 196,000</u>	<u>\$ 467,000</u>	<u>\$ 1,124,000</u>

Notes to Financial Statements For the Years Ended June 30, 2019 and 2018

#### NOTE 3 CLAIMS LIABILITY (RISK POOL) – (CONTINUED)

The Trust is liable for both reported and unreported insured claims, which includes estimates of future payments of losses.

Unpaid claims consist of the following at June 30, 2018:

	Pooled Schools						
	Susquenita School <u>District</u>	Cumberland Perry <u>AVTS</u>	Capital <u>Area IU</u>	West Perry School <u>District</u>	Camp Hill School <u>District</u>	East Pennsboro School <u>District</u>	<u>Total</u>
Liabilities for Unpaid Claims, Beginning of Year	\$ 114,655	\$ 11,307	\$ 299,022	\$ 259,147	\$ 47,769	\$ 195,629	\$ 927,529
Incurred Claims Provision for Current Year Insured Events	2,315,155	410,689	6,508,718	4,241,158	1,994,906	3,270,954	18,741,580
Payments Claims & Adjustments for Current Year	(2,164,155)	(381,689)	(6,097,718)	(3,950,158)	(1,893,906)	(3,066,954)	(17,554,580)
Claims & Adjustments for Prior Year	(114,655)	(11,307)	(299,022)	(259,147)	(47,769)	(195,629)	(927,529)
Liabilities for Unpaid Claims, End of Year	<u>\$ 151,000</u>	<u>\$ 29,000</u>	<u>\$ 411,000</u>	<u>\$ 291,000</u>	<u>\$ 101,000</u>	<u>\$ 204,000</u>	\$ 1,187,000

		Non-Pooled Schools			
	Carlisle Area School <u>District</u>	Big Spring School <u>District</u>	Mechanicsburg Area School <u>District</u>	<u>Total</u>	
Liabilities for Unpaid Claims, Beginning of Year	\$ 272,474	\$ 259,467	\$ 365,483	\$ 897,424	
Incurred Claims Provision for Current Year Insured Events	7,741,232	2,922,399	6,811,506	17,475,137	
Payments Claims & Adjustments for Current Year	(7,301,232)	(2,743,399)	(6,379,506)	(16,424,137)	
Claims & Adjustments for Prior Year	(272,474)	(259,467)	(365,483)	(897,424)	
Liabilities for Unpaid Claims, End of Year	\$ 440,000	\$ 179,000	\$ 432,000	\$ 1,051,000	

Notes to Financial Statements For the Years Ended June 30, 2019 and 2018

#### NOTE 4 STATEMENT OF CHANGES IN REFUNDABLE RESERVE – NON-POOLED SCHOOLS

	<u>2019</u>	<u>2018</u>
Operating Revenues: Member District Contributions	\$ 16,700,996	\$ 17,377,850
Stop Loss Reimbursements Other Revenue	1,110,845 23,950	60,136 89,696
<b>Total Operating Revenues</b>	17,835,791	17,527,682
Operating Expenses: Benefit Payments on		
Behalf of Member Districts	16,658,102	17,475,921
Stop Loss Insurance	509,468	445,840
Administrative Expenses	604,893	641,696
Insurance	291	283
Consulting	212,464	106,956
Professional Fees	26,253	23,025
Total Operating Expenses	18,011,471	18,693,721
Operating Income (Loss)	(175,680)	(1,166,039)
Non-Operating Revenues:		
Interest Income	213,916	111,244
Total Non-Operating Revenues	213,916	111,244
Increase (Decrease) in Net Position Available for Plan Benefits	38,236	(1,054,795)
Refundable Reserve, Beginning of Year	10,597,933	11,652,728
Refundable Reserve, End of Year	<u>\$ 10,636,169</u>	\$ 10,597,933

#### NOTE 5 DEFERRED REVENUE

The Trust provides administrative services for dental benefits on behalf of the risk sharing school districts that have dental plans administered by the Trust. The excess of premiums over all expenses related to dental claims and other expenses related to providing the administrative services is not part of the Trust agreement. If the Trust terminates the contract between the specific school districts for any reason, the Trust will refund the school districts the cumulative amount of premiums collected minus all expenses related to the dental benefits. The balances of \$411,255 and \$431,378 are reflected as deferred revenue at June 30, 2019 and 2018, respectively.

The Trust provides administrative services for flex plan benefits on behalf of the risk sharing school districts that have flex plan health plans administered by the Trust. The excess of premiums over all expenses related to health claims and other expenses related to providing the administrative services is not part of the Trust agreement. If the Trust terminates the contract between the specific school districts for any reason, the Trust will refund the school districts the cumulative amount of premiums collected minus all expenses related to these health benefits. The balances of \$109,769 and \$55,919 are reflected as deferred revenue at June 30, 2019 and 2018, respectively.

Notes to Financial Statements For the Years Ended June 30, 2019 and 2018

#### NOTE 6 CONCENTRATED CREDIT RISK

Financial instruments that potentially subject the Trust to concentrations of credit risk consist principally of cash and cash equivalents held with financial institutions. Accounts at financial institutions are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 per institution. Trust accounts at financial institutions exceed the insurance obtained through the FDIC from time to time throughout the year. Amount in excess of the FDIC limit were \$5,822,730 and \$6,050,430 at June 30, 2019 and 2018, respectively, but was fully collateralized by the pledging bank's trust department as permitted by Act 72, at June 30, 2019 and 2018, respectively.

The Trust maintains a portion of its cash in money market accounts, which are not insured by the FDIC. The uninsured amount totaled \$4,354,388 and \$1,208,869 at June 30, 2019 and 2018, respectively, but \$3,990,802 and \$935,739 was collateralized by the pledging bank's trust department as permitted by Act 72, at June 30, 2019 and 2018, respectively. For June 30, 2019 and 2018, the remaining \$158,287 and \$44,419 was not collateralized, respectively.

The Trust maintains a portion of its cash in Certificate of Deposits, which are insured by the FDIC. The insured amount totaled \$15,070,221 and \$17,548,230 at June 30, 2019 and 2018, respectively.

Investments consisted of the following at June 30, 2019 and 2018:

	<u>2019</u>	<u>2018</u>
Certificates of Deposit	\$ 15,070,221	\$ 17,548,230
Total	\$ 15,070,221	<u>\$ 17,548,230</u>

Custodial Credit Risk — Custodial credit risk is the risk that the counterparty to an investment transaction will fail and the government will not recover the value of the investment or collateral securities that are in possession of an outside party. The Trust does not have a formal policy investment policy for custodial credit risk. The Trust's investments can not be classified by risk category because they are not evidenced by securities that exist in physical or book entry form.

Credit Risk – At June 30, 2019 and 2018, the ratings of the Trust's investments were:

	<u>2019</u>		2	<u>2018</u>
	Rating	Cost	Rating	Cost
M&T Securities PSDLAF	Various AAAm	\$ 6,570,221 8,500,000	Various AAAm	\$ 6,548,230 11,000,000

Interest Rate Risk – The Trust does not have a formal policy that limits investment maturities as means of managing its exposure to fair value losses arising from increasing interest rates. At June 30, 2019 and 2018, the Trust's investment in money market funds and external investment pool had an average maturity of less than one year. The average maturity of the fixed income mutual fund is currently unavailable.

Notes to Financial Statements For the Years Ended June 30, 2019 and 2018

#### NOTE 6 CONCENTRATED CREDIT RISK (CONTINUED)

External Investment Pool – The Trust also uses an external investment pool to ensure safety and maximize efficiency, liquidity, and yield for Trust funds. These funds are invested in the Pennsylvania Local Government Investment Trust (PLGIT), which separately issues audited financial statements that are available to the public.

The cost of the Trust's position in the external investment pool is equivalent to the value of the pool shares. The Commonwealth of Pennsylvania provides external regulatory oversight for the external investment pool.

#### NOTE 7 SUBSEQUENT EVENTS

Subsequent events have been evaluated through January 3, 2020, which is the date the financial statements were available to be issued.



## Schedule of Net Position Available for Plan Benefits – Non-Pooled Schools June 30, 2019

	<u>Carlisle</u>	Big Spring	Mechanicsburg
Assets			
Cash and Cash Equivalents	\$ 5,317,412	\$ 3,526,322	\$ 1,990,460
Investments	-	-	1,000,000
Accounts Receivable	-	-	-
Prepaid Expenses	12,242	7,534	5,609
Total Assets	\$ 5,329,654	\$ 3,533,856	\$ 2,996,069
Liabilities			
Accounts Payable	\$ -	\$ -	\$ 21,607
IBNR – Insured Claims Payable	461,000	196,000	467,000
Deferred Revenue			
Dental	-	-	-
Flex Spending	77,803		
Total Liabilities	538,803	196,000	488,607
Net Position Available for Plan Benefits	4,790,851	3,337,856	2,507,462
Total Liabilities and Net Position	\$ 5,329,654	\$ 3,533,856	\$ 2,996,069

### SOUTH CENTRAL TRUST Schedule of Changes in Net Position Available for Plan Benefits – Non-Pooled Schools For the Year Ended June 30, 2019

	<u>Carlisle</u>	Big Spring	Mechanicsburg
Operating Revenues: Member District Contributions Stop Loss Reimbursements Other Revenue	\$ 6,304,660 1,103,502 23,950	\$ 3,268,778 7,343	\$ 7,127,558
Total Operating Revenues	7,432,112	3,276,121	7,127,558
Operating Expenses: Benefit Payments on Behalf of Member Districts Stop Loss Insurance Administrative Expenses Insurance Consulting Professional Fees	6,892,276 190,360 216,494 109 132,341 12,111	2,883,520 111,623 127,161 60 26,823 6,678	6,882,306 207,485 261,238 122 53,300 7,464
Total Operating Expenses	7,443,691	3,155,865	7,411,915
Operating Income (Loss)  Non-Operating Revenues: Interest Income	(11,579) 	<u>120,256</u> 53,903	(284,357) 80,312
Total Non-Operating Revenues	79,701	53,903	80,312
Increase (Decrease) in Net Position Available for Plan Benefits	68,122	174,159	(204,045)
Net Position Available for Plan Benefits, Beginning of Year	4,722,729	3,163,697	2,711,507
Net Position Available for Plan Benefits, End of Year	<u>\$ 4,790,851</u>	\$ 3,337,856	<u>\$ 2,507,462</u>

#### **SOUTH CENTRAL TRUST**Schedule of Net Position Available for Plan Benefits – Non-Pooled Schools June 30, 2018

	<u>Carlisle</u>	Big Spring	Mechanicsburg	
Assets				
Cash and Cash Equivalents	\$ 5,186,750	\$ 3,340,379	\$ 140,639	
Investments	-	-	3,000,000	
Accounts Receivable	-	-	-	
Prepaid Expenses	423	2,318	2,868	
Total Assets	\$ 5,187,173	\$ 3,342,697	\$ 3,143,507	
Liabilities				
Accounts Payable	\$ 6,050	\$ -	\$ -	
IBNR – Insured Claims Payable	440,000	179,000	432,000	
Deferred Revenue				
Dental	-	-	-	
Flex Spending	18,394		<del>_</del>	
Total Liabilities	464,444	179,000	432,000	
Net Position Available for Plan Benefits	4,722,729	3,163,697	2,711,507	
Total Liabilities and Net Position	<u>\$ 5,187,173</u>	\$ 3,342,697	\$ 3,143,507	

#### ${\bf SOUTH~CENTRAL~TRUST}$ Schedule of Changes in Net Position Available for Plan Benefits – Non-Pooled Schools For the Year Ended June 30, 2018

	Carlisle	Big Spring	Mechanicsburg
Operating Revenues: Member District Contributions Stop Loss Reimbursements Other Revenue	\$ 6,383,411 168 89,696	\$ 3,599,485 59,968	\$ 7,394,954 - -
Total Operating Revenues	6,473,275	3,659,453	7,394,954
Operating Expenses: Benefit Payments on Behalf of Member Districts Stop Loss Insurance Administrative Expenses Insurance Consulting Professional Fees  Total Operating Expenses	7,945,079 123,827 240,729 109 81,956 10,117	2,862,614 85,831 120,134 58 25,000 5,521 3,099,158	6,668,228 236,182 280,833 116 - 7,387
Operating Income (Loss)	(1,928,542)	560,295	202,208
Non-Operating Revenues: Interest Income Total Non-Operating Revenues	51,842 51,842	26,764 26,764	32,638 32,638
Increase (Decrease) in Net Position Available for Plan Benefits	(1,876,700)	587,059	234,846
Net Position Available for Plan Benefits, Beginning of Year	6,599,429	2,576,638	2,476,661
Net Position Available for Plan Benefits, End of Year	\$ 4,722,729	\$ 3,163,697	<u>\$ 2,711,507</u>

## Schedule of Net Position Available for Plan Benefits – Pooled Schools June 30, 2019

	<u>Susquenita</u>	<u>CPTS</u>	<u>CAIU</u>	West Perry	Camp Hill	East Pennsboro
Assets						
Cash and Cash Equivalents	\$ 2,447,648	\$ 478,095	\$ 3,083,540	\$ 3,656,069	\$ 2,344,501	\$ 1,660,030
Investments	-	-	-	-	-	-
Accounts Receivable	10,604	-	499,204	398,740	-	2,000
Prepaid Expenses	12,459	4,840	14,177	8,641	5,958	15,307
Total Assets	<u>\$ 2,470,711</u>	<u>\$ 482,935</u>	\$ 3,596,921	<u>\$ 4,063,450</u>	\$ 2,350,459	\$ 1,677,337
Liabilities						
Accounts Payable	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,000
IBNR – Insured Claims Payable	171,000	36,000	424,000	317,000	150,000	208,000
Deferred Revenue						
Dental	54,475	-	153,543	59,846	-	143,391
Flex Spending	=		13,239		16,115	2,612
Total Liabilities	225,475	36,000	590,782	376,846	166,115	356,003
Net Position Available for Plan Benefits	2,245,236	446,935	3,006,139	3,686,604	2,184,344	1,321,334
Total Liabilities and Net Position	\$ 2,470,711	<u>\$ 482,935</u>	\$ 3,596,921	<u>\$ 4,063,450</u>	<u>\$ 2,350,459</u>	<u>\$ 1,677,337</u>

#### Schedule of Changes in Net Position Available for Plan Benefits – Pooled Schools For the Year Ended June 30, 2019

	<u>Susquenita</u>	<u>CPTS</u>	<u>CAIU</u>	West Perry	Camp Hill	East Pennsboro
Operating Revenues: Member District Contributions Stop Loss Reimbursements Other Revenue	\$ 3,427,771 245,998	\$ 806,340 - -	\$ 6,302,958 237,422 43,841	\$ 4,500,472 568,719	\$ 2,337,753 67,832 48,519	\$ 3,862,649 25,660 50,523
Total Operating Revenues	3,673,769	806,340	6,584,221	5,069,191	2,454,104	3,938,832
Operating Expenses: Benefit Payments on Behalf of Member Districts Stop Loss Insurance Administrative Expenses Insurance Consulting Professional Fees	2,898,851 75,112 103,933 41 18,951 5,686	827,728 23,038 25,975 12 6,380 4,253	6,298,052 203,995 253,673 110 49,284 9,210	4,967,875 119,404 147,693 65 29,398 6,908	2,420,879 68,656 79,890 37 16,935 5,404	3,115,256 99,097 142,138 53 25,191 6,335
Total Operating Expenses	3,102,574	887,386	6,814,324	5,271,343	2,591,801	3,388,070
Operating Income (Loss)	571,195	(81,046)	(230,103)	(202,152)	(137,697)	550,762
Non-Operating Revenues: Interest Income  Total Non-Operating Revenues	31,141	8,360 8,360	53,353 53,353	60,755	35,640 35,640	22,963 22,963
Increase (Decrease) in Net Position	602,336	(72,686)	(176,750)	(141,397)	(102,057)	573,725
Net Position Available for Plan Benefits, Beginning of Year	1,642,900	519,621	3,182,889	3,828,001	2,286,401	747,609
Net Position Available for Plan Benefits, End of Year	<u>\$ 2,245,236</u>	<u>\$ 446,935</u>	\$ 3,006,139	\$ 3,686,604	<u>\$ 2,184,344</u>	<u>\$ 1,321,334</u>

## Schedule of Net Position Available for Plan Benefits – Pooled Schools June 30, 2018

	<u>Susquenita</u>	<u>CPTS</u>	<u>CAIU</u>	West Perry	Camp Hill	East Pennsboro
Assets						
Cash and Cash Equivalents	\$ 1,857,690	\$ 548,196	\$ 3,279,367	\$ 4,187,024	\$ 2,409,008	\$ 1,098,166
Investments	=	=	=	=	=	-
Accounts Receivable	-	-	489,360	-	-	-
Prepaid Expenses	1,858	425	2,795	2,858	1,181	2,558
Total Assets	<u>\$ 1,859,548</u>	<u>\$ 548,621</u>	\$ 3,771,522	<u>\$ 4,189,882</u>	\$ 2,410,189	<u>\$ 1,100,724</u>
Liabilities						
Accounts Payable	\$ 2,576	\$ -	\$ 6,955	\$ 2,654	\$ -	\$ 4,977
IBNR – Insured Claims Payable	151,000	29,000	411,000	291,000	101,000	204,000
Deferred Revenue						
Dental	63,072	_	159,125	68,227	-	140,954
Flex Spending			11,553	<del>_</del>	22,788	3,184
Total Liabilities	216,648	29,000	588,633	361,881	123,788	353,115
Net Position Available for Plan Benefits	1,642,900	519,621	3,182,889	3,828,001	2,286,401	747,609
Total Liabilities and Net Position	<u>\$ 1,859,548</u>	\$ 548,621	\$ 3,771,522	<u>\$ 4,189,882</u>	\$ 2,410,189	\$ 1,100,724

#### Schedule of Changes in Net Position Available for Plan Benefits – Pooled Schools For the Year Ended June 30, 2018

	<u>Susquenita</u>	<u>CPTS</u>	<u>CAIU</u>	West Perry	Camp Hill	East Pennsboro
Operating Revenues: Member District Contributions Stop Loss Reimbursements Other Revenue	\$ 3,270,463 557,743	\$ 794,034	\$ 6,543,526 316,021 48,229	\$ 4,336,367 122,279	\$ 2,177,960 58,825 35,295	\$ 3,775,921 2,085 47,138
Total Operating Revenues	3,828,206	794,034	6,907,776	4,458,646	2,272,080	3,825,144
Operating Expenses: Benefit Payments on Behalf of Member Districts Stop Loss Insurance Administrative Expenses Insurance Consulting Professional Fees	3,963,209 82,069 105,966 39 7,057 4,883	611,009 23,896 36,921 12 1,615 4,012	6,801,343 200,783 281,293 106 16,268 7,053	4,382,011 122,533 153,653 63 10,855 5,663	2,027,374 71,887 89,760 35 4,486 4,774	2,480,731 113,037 162,727 53 9,719 5,352
Total Operating Expenses	4,163,223	677,465	7,306,846	4,674,778	2,198,316	2,771,619
Operating Income (Loss)	(335,017)	116,569	(399,070)	(216,132)	73,764	1,053,525
Non-Operating Revenues: Interest Income Total Non-Operating Revenues	15,634 15,634	4,349 4,349	31,202 31,202	<u>36,442</u> <u>36,442</u>	19,520 19,520	3,261 3,261
Increase (Decrease) in Net Position	(319,383)	120,918	(367,868)	(179,690)	93,284	1,056,786
Net Position Available for Plan Benefits, Beginning of Year	1,962,283	398,703	3,550,757	4,007,691	2,193,117	(309,177)
Net Position Available for Plan Benefits, End of Year	<u>\$ 1,642,900</u>	<u>\$ 519,621</u>	<u>\$ 3,182,889</u>	\$ 3,828,001	\$ 2,286,401	<u>\$ 747,609</u>

See Independent Auditor's Report

#### Schedule of Net Position Available for Plan Benefits June 30, 2019

	General Fund	Total Non-Pooled	Total Pooled	<u>Total</u>
Assets Cash and Cash Equivalents Investments Accounts Receivable Prepaid Expenses	\$ (14,070,221) 14,070,221	\$ 10,834,194 1,000,000 - 25,385	\$ 13,669,883 - 910,548 61,382	\$ 10,433,856 15,070,221 910,548 86,767
Total Assets	<u>\$</u>	<u>\$ 11,859,579</u>	<u>\$ 14,641,813</u>	<u>\$ 26,501,392</u>
Liabilities Accounts Payable IBNR – Insured Claims Payable	\$ -	\$ 21,607 1,124,000	\$ 2,000 1,306,000	\$ 23,607 2,430,000
Deferred Revenue Dental Flex Spending	<u> </u>	77,803	411,255 31,966	411,255 109,769
Total Liabilities		1,223,410	1,751,221	2,974,631
Net Position Available for Plan Benefits	<del>_</del>	10,636,169	12,890,592	23,526,761
Total Liabilities and Net Position	<u>\$</u>	<u>\$ 11,859,579</u>	<u>\$ 14,641,813</u>	<u>\$ 26,501,392</u>

## SOUTH CENTRAL TRUST Schedule of Changes in Net Position Available for Plan Benefits For the Year Ended June 30, 2019

	General Fund	Total Non-Pooled	Total Pooled	<u>Total</u>
Operating Revenues:				
Member District Contributions	\$ -	\$ 16,700,996	\$ 21,237,943	\$ 37,938,939
Stop Loss Reimbursements	-	1,110,845	1,145,631	2,256,476
Other Revenue		23,950	142,883	166,833
Total Operating Revenues		17,835,791	22,526,457	40,362,248
Operating Expenses:				
Benefit Payments on Behalf of Member Districts	=	16,658,102	20,528,641	37,186,743
Stop Loss Insurance	-	509,468	589,302	1,098,770
Administrative Expenses	-	604,893	753,302	1,358,195
Insurance	=	291	318	609
Consulting	-	212,464	146,139	358,603
Professional Fees	<del>_</del> _	26,253	<u>37,796</u>	64,049
Total Operating Expenses		18,011,471	22,055,498	40,066,969
Operating Income (Loss)		(175,680)	470,959	295,279
Non-Operating Revenues:				
Interest Income	<del>_</del>	213,916	212,212	426,128
Total Non-Operating Revenues		213,916	212,212	426,128
Increase (Decrease) in Net Position Available for Plan Benefits	-	38,236	683,171	721,407
Net Position Available for Plan Benefits, Beginning of Year	<del>_</del>	10,597,933	12,207,421	22,805,354
Net Position Available for Plan Benefits, End of Year	<u>\$</u>	<u>\$ 10,636,169</u>	<u>\$ 12,890,592</u>	\$ 23,526,761

#### Schedule of Net Position Available for Plan Benefits June 30, 2018

	General Fund	Total Non-Pooled	Total Pooled	<u>Total</u>
Assets				
Cash and Cash Equivalents	\$ (14,548,230)	\$ 8,667,768	\$ 13,379,451	\$ 7,498,989
Investments	14,548,230	3,000,000	-	17,548,230
Accounts Receivable	-	=	489,360	489,360
Prepaid Expenses		5,609	11,675	17,284
Total Assets	<u>\$</u>	<u>\$ 11,673,377</u>	<u>\$ 13,880,486</u>	<u>\$ 25,553,863</u>
Liabilities				
Accounts Payable	\$ -	\$ 6,050	\$ 17,162	\$ 23,212
IBNR – Insured Claims Payable	-	1,051,000	1,187,000	2,238,000
Deferred Revenue				
Dental	-	-	431,378	431,378
Flex Spending	=	18,394	37,525	55,919
Total Liabilities	<del>_</del>	1,075,444	1,673,065	2,748,509
Net Position Available for Plan Benefits	<del>_</del>	10,597,933	12,207,421	22,805,354
Total Liabilities and Net Position	<u>\$</u>	<u>\$ 11,673,377</u>	<u>\$ 13,880,486</u>	\$ 25,553,863

#### Schedule of Changes in Net Position Available for Plan Benefits For the Year Ended June 30, 2018

	General Fund	Total Non-Pooled	Total Pooled	<u>Total</u>
Operating Revenues:				
Member District Contributions	\$ -	\$ 17,377,850	\$ 20,898,271	\$ 38,276,121
Stop Loss Reimbursements	<u>-</u>	60,136	1,056,953	1,117,089
Other Revenue		89,696	130,662	220,358
Total Operating Revenues	=	17,527,682	22,085,886	39,613,568
Operating Expenses:				
Benefit Payments on Behalf of Member Districts	-	17,475,921	20,265,677	37,741,598
Stop Loss Insurance	-	445,840	614,205	1,060,045
Administrative Expenses	-	641,696	830,320	1,472,016
Insurance	-	283	308	591
Consulting	-	106,956	50,000	156,956
Professional Fees	<del>_</del>	23,025	31,737	54,762
Total Operating Expenses	=	18,693,721	21,792,247	40,485,968
Operating Income (Loss)	<del>-</del>	(1,166,039)	293,639	(872,400)
Non-Operating Revenues:				
Interest Income		111,244	110,408	221,652
Total Non-Operating Revenues	<del>-</del>	111,244	110,408	221,652
Increase (Decrease) in Net Position Available for Plan Benefits	-	(1,054,795)	404,047	(650,748)
Net Position Available for Plan Benefits, Beginning of Year	<del>_</del>	11,652,728	11,803,374	23,456,102
Net Position Available for Plan Benefits, End of Year	<u>\$</u>	\$ 10,597,933	<u>\$ 12,207,421</u>	<u>\$ 22,805,354</u>