FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2018 AND 2017

AND INDEPENDENT AUDITOR'S REPORT

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HAMILTON & MUSSER, P.C.

Certified Public Accountants • Consultants to Management

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INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees and Participants South Central Trust Mechanicsburg, Pennsylvania

Report on the Financial Statements

We have audited the accompanying financial statements of South Central Trust as of and for the years ended June 30, 2018 and 2017, and the related notes to the financial statements, as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Members of the American and Pennsylvania Institutes of CPAs

Basis for Qualified Opinion

Management has elected to not include the Schedule of Claims Development. Accounting principles generally accepted in the United States of America require the Schedule of Claims Development be shown as required supplementary information. Such information, although not a part of the financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the financial statements in an appropriate operational, economic, or historical context.

Qualified Opinion

In our opinion, except for the effects of the matter described in the "Basis for Qualified Opinion" paragraph, the financial statements referred to above present fairly, in all material respects, the financial position of South Central Trust as of June 30, 2018 and 2017, and the changes in its net position and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary schedules on pages 15-26 are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

March 27, 2019

Mechanicsburg, Pennsylvania

Certified Public Accountants

Hmilton & Muser A.C.

Statements of Net Position Available for Plan Benefits June 30, 2018 and 2017

	<u>2018</u>	<u>2017</u>
Assets		
Cash and Cash Equivalents	\$ 7,498,989	\$ 8,360,480
Investments (Note 2)	17,548,230	16,868,000
Accounts Receivable	489,360	544,606
Prepaid Expenses	17,284	23,534
Total Assets	<u>\$ 25,553,863</u>	\$ 25,796,620
Liabilities		
Accounts Payable	\$ 23,212	\$ 100,027
Claims Incurred But Not Recorded	- ,	, , , , , , , , , , , , , , , , , , , ,
And Claims Payable – Pooled Schools (Note 3)	1,187,000	927,529
Claims Incurred But Not Recorded	, ,	,
And Claims Payable – Non-Pooled Schools (Note 3)	1,051,000	897,424
Refundable Reserves – Non-Pooled Schools (Note 4)	10,597,933	11,652,728
Deferred Revenue		
Dental (Note 5)	431,378	358,663
Flex Spending (Note 5)	55,919	56,875
Total Liabilities	13,346,442	13,993,246
Net Position Available for Plan Benefits	12,207,421	11,803,374
Total Liabilities and Net Position Available for Plan Benefits	\$ 25,553,863	\$ 25,796,620

SOUTH CENTRAL TRUST Statements of Changes in Net Position Available for Plan Benefits For the Years Ended June 30, 2018 and 2017

	<u>2018</u>	<u>2017</u>
Operating Revenues:		
Member District Contributions	<u>\$ 22,085,886</u>	<u>\$ 22,575,580</u>
Total Operating Revenues	22,085,886	22,575,580
Operating Expenses:		
Benefit Payments on Behalf of Member Districts	20,265,677	19,243,854
Stop Loss Insurance	614,205	559,252
Administrative Expenses	830,320	781,530
Insurance	308	306
Consulting	50,000	50,000
Professional Fees	31,737	30,833
Total Operating Expenses	21,792,247	20,665,775
Operating Income	293,639	1,909,805
Non-Operating Revenues:		
Interest Income (Note 2)	110,408	43,959
Total Non-Operating Revenues	110,408	43,959
Increase in Net Position Available for Plan Benefits	404,047	1,953,764
Net Position Available for Plan Benefits, Beginning of Year	11,803,374	9,849,610
Net Position Available for Plan Benefits, End of Year	<u>\$ 12,207,421</u>	<u>\$ 11,803,374</u>

SOUTH CENTRAL TRUST Statements of Cash Flows For the Years Ended June 30, 2018 and 2017

	<u>2018</u>	<u>2017</u>
Cash Flows from Operating Activities: Contributions Collected Claims Paid Loss Prevention Insurance Premiums Paid General Administration Fees Paid	\$ 39,740,573 (37,328,551) (1,060,045) (591) (1,754,299)	\$ 43,478,249 (37,243,182) (1,055,827) (590) (1,547,489)
Net Cash and Cash Equivalents Provided (Used) by Operating Activities	(402,913)	3,631,161
Cash Flows from Investing Activities: Purchase (Net) of Investments Interest Received	(680,230) 221,652	(7,011,000) 92,475
Net Cash and Cash Equivalents Used by Investing Activities	(458,578)	(6,918,525)
Net Change in Cash and Cash Equivalents	(861,491)	(3,287,364)
Cash and Cash Equivalents, Beginning of Year	8,360,480	11,647,844
Cash and Cash Equivalents, End of Year	\$ 7,498,989	\$ 8,360,480
Reconciliation of Operating Income to Net Cash and Cash Equivalents Provided (Used) by Operating Activities: Operating Income Adjustments to Reconcile Operating Income to Net Cash and Cash Equivalents Provided by Operating Activities: (Increase) Decrease in Assets:	\$ 293,639	\$ 1,909,805
Accounts Receivable Prepaid Expenses Increase (Decrease) in Liabilities:	55,246 6,250	60,811 (6,250)
Accounts Payable Refundable Reserves – Non-Pooled Schools Claims Incurred but Not Recorded and Claims Payable Deferred Revenue	(76,815) (1,166,039) 413,047 71,759	79,741 1,542,510 (28,662) 73,206
Net Cash and Cash Equivalents Provided (Used) by Operating Activities	<u>\$ (402,913)</u>	<u>\$ 3,631,161</u>

Notes to Financial Statements For the Years Ended June 30, 2018 and 2017

NOTE 1 NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES

South Central Trust (the Trust) was organized in July 1995 to provide health and welfare, dental, vision, and other benefits for employees of the member school districts (Districts). The Trust's general objectives are to formulate, develop, and administer, on behalf of the Districts a program of insurance, to obtain lower costs for that coverage, and to develop a comprehensive loss control program. The Board of Trustees is appointed by the Districts. Carlisle Area School District has been a member of the Trust since inception. Effective September 1, 1997, Big Spring School District became a member of the Trust; in 2005 Susquenita, Cumberland Perry Vo-Tech, CAIU, Camp Hill, and West Perry became members of the Trust; and in 2006 Mechanicsburg and East Pennsboro became members of the Trust.

The Trust has determined that it is exempt from federal income taxes under Section 115(1) of the Internal Revenue Code. The Trust is also exempt from Pennsylvania corporate income taxes. In the event of dissolution of the Trust, the remaining assets would be distributed to the Districts.

The Trust provides claims administration and contract services for and on behalf of the Districts. Some Districts maintain all risk for the employee benefits provided through the Trust (claims-servicing pool), while others pool their risk (risk-sharing pool). This risk pooling includes the liability for payment of benefit claims paid by the Trust on behalf of the Districts, and those claims incurred but not paid and incurred but not reported during the benefit coverage period. The Trust contracts with third party benefit providers on behalf of the Districts and arranges for reinsurance coverage to limit the exposure to large losses on insured events.

Basis for Presentation – Fund Accounting

The Trust operates as a single proprietary fund; more specifically, as an enterprise fund. A proprietary fund is used to account for activities similar to those found in the private sector, where determination of net income is necessary or useful to sound financial administration. An enterprise fund is used because the services provided by the Trust's activities are provided to outside parties, the school district members of the Trust.

The accounts of the Trust are organized on the basis of claim years, each of which is accounted for separately because the composition of membership may change from year to year. The Trust applies restricted net position when an expense is incurred for purposes for which both restricted and unrestricted net position are available. The Trust has no restricted net position.

Basis of Accounting:

Basis of accounting refers to the period in which revenue and expenditures are recognized in the accounts and reported in the financial statements, and relates to the timing of the measurement made, regardless of the measurement focus applied.

The Trust is considered to be a "public entity risk pool" for financial reporting purposes, and therefore reports under the accounting rules promulgated by the Government Accounting Standards Board (GASB). As a proprietary fund, the Trust employs the accrual basis of accounting wherein revenues are recorded when earned and expenses are recorded at the time liabilities are incurred.

The Trust follows the cost of services or "economic resources" measurement focus under which all assets and all liabilities associated with the activity of providing insurance services are included within the fund.

Notes to Financial Statements For the Years Ended June 30, 2018 and 2017

NOTE 1 NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Use of Estimates:

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

The most sensitive estimate affecting the financial statements is the calculation of claims incurred but not paid or recorded (IBNR). Management's estimates of these claims are based on actual run out and on past claims paid history. Even though management feels these estimates are proper, it is reasonably possible for additional claim losses to occur.

Risk Management:

The Trust is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets, errors and omissions; and injuries to employees. Significant losses are covered by commercial insurance. There were no significant reductions in insurance coverage for the years ended June 30, 2018 and 2017, respectively. Settlement amounts have not exceeded insurance coverage for the current or three prior years.

Significant Accounting Pronouncements:

Management has reviewed upcoming and pending accounting pronouncements and has determined that they are not applicable to the Trust.

Premium Deficiency Reserves:

Premium deficiency reserves are required for the amount of the anticipated losses, loss adjustment expenses, acquisition costs and maintenance costs that have not previously been expensed and are in excess of the recorded unearned premium reserve on existing policies and anticipated investment income. No premium deficiency reserve was recorded at June 30, 2018 and 2017, respectively.

Claims Liabilities:

The Trust establishes claim liabilities that are based on estimates of the ultimate cost of: 1) claims (including future claim adjustment expenses) that have been reported but not settled, and 2) claims that have been incurred but not recorded. Because actual claims costs depend on such complex factors as inflation, changes in doctrines of legal liability and damage awards, the process used in estimating claim liabilities does not necessarily result in exact amount.

Claim liabilities are estimated periodically using a variety of actuarial and statistical techniques to produce current estimates that reflect recent settlements, claim frequency, and other economic and social factors. A provision for inflation in the calculation of estimated future claims costs is implicit in the calculation because reliance is placed both on actual historical data that reflect past inflation and on other factors that are considered to be appropriate modifiers of past experience. During 2018, the Trust changed its method of determining claims incurred but not record from actual claims recorded two months subsequent to year-end to being actuarially determined. During 2017, for financial statement purposes based on historical trends, actual claims recorded two months subsequent to year-end has been determined to be a reasonable estimation of claims incurred but not recorded.

Notes to Financial Statements For the Years Ended June 30, 2018 and 2017

NOTE 1 NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Accounts Receivable:

Accounts receivable are stated at the amount management expects to collect from balances outstanding at year-end. Based on management's assessment of members and customers having outstanding balances and current relationships with them, it has concluded that losses on balances outstanding at year-end will be immaterial.

Investments:

Investments are composed of certificates of deposit and are carried at cost.

GASB 72 requires an establishment of a hierarchy that ranks the quality and reliability of inputs, or assumptions, used in the determination of fair value and requires financial assets and liabilities carried at fair value to be classified and disclosed in one of the following three categories:

- Level 1 Quoted prices in active markets for identical assets and liabilities
- Level 2 Directly or indirectly observable inputs other than Level 1 quoted prices
- Level 3 Unobservable inputs not corroborated by market data

For investments with quoted market prices in active markets, the Trust uses the quoted market prices as fair values and includes those investments in Level 1 of the fair value hierarchy. When quoted market prices in active markets are not available, various pricing services are used to determine fair value of investments that are included in Level 2 of the fair value hierarchy. Level 3 represents financial assets whose fair value is determined based upon inputs that are unobservable and include the Trust's own determinations of the assumptions that a market participant would use in pricing the asset.

Investments are exposed to various risks, such as interest rate, market and credit. Due to the level of risk associated with certain investments and the level of uncertainty related to changes in the value of investments, it is at least reasonably possible changes in risks in the near term would materially affect investment assets reported in the Statements of Net Position Available for Plan Benefits and Statements of Changes in Net Position Available for Plan Benefits.

Taxation:

The Internal Revenue Service has ruled that the income of the Trust is excludable from gross income and, therefore, exempt from taxation pursuant to Internal Revenue Code Section 115, which pertains to instrumentalities of state and local governments.

Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by the Trust, including whether the entity is exempt from income taxes. Management evaluated the tax positions taken and concluded that the Trust had taken no uncertain tax positions that require recognition or disclosure in the financial statements. Therefore, no provision or liability for income taxes has been included in the financial statements. With few exceptions, the Trust is no longer subject to income tax examinations by the U.S. federal, state or local tax authorities for years before June 30, 2015.

Cash and Cash Equivalents:

For the purposes of the Statement of Cash Flows, the Trust considers all liquid instruments purchased with an original maturity of three months or less to be cash and cash equivalents. At June 30, 2018 and 2017, respectively, cash and cash equivalents consisted primarily of money market accounts with brokers.

Notes to Financial Statements For the Years Ended June 30, 2018 and 2017

NOTE 2 INVESTMENTS

Investments at cost at June 30, 2018 and 2017 are as follows:

			<u>2018</u>	2017	<u>7</u>
Certificates of Deposit			\$ 17,548,230	\$ 16,868	<u>,000</u>
Total			\$ 17,548,230	<u>\$ 16,868</u>	,000
Interest income for the years e	nded June 30,	, 2018 and 20	017 was compos	sed of:	
			<u>2018</u>	2017	<u>7</u>
Interest – Pooled Interest – Non-Pooled			\$ 110,408 111,244		,959 ,516
Total			\$ 221,652	\$ 92	<u>.,475</u>
Investments by Fair Value Level Debt Securities Certificates of Deposit Total Debt Securities	Cost Basis \$ 17,548,230 \$ 17,548,230	Fair Value 6/30/2018 \$ 17. \$ 17.536,107	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2) \$ 17,536,107 \$ 17,536,107	Significant Unobservable Inputs (Level 3) \$
Investments by Fair Value Level	<u>Cost Basis</u>	Fair Value 6/30/2017	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (<u>Level 2</u>)	Significant Unobservable Inputs (<u>Level 3</u>)
Debt Securities Certificates of Deposit	\$ 16,868,000	\$ 16,841,941	<u>\$</u>	\$ 16,841,941	<u>\$</u> _
Total Debt Securities	<u>\$ 16,868,000</u>	\$ 16,841,941	<u>\$</u>	\$ 16,841,941	<u>\$</u>

Notes to Financial Statements For the Years Ended June 30, 2018 and 2017

NOTE 3 CLAIMS LIABILITY (RISK POOL)

The Trust is liable for both reported and unreported insured claims, which includes estimates of future payments of losses.

Unpaid claims consist of the following at June 30, 2018:

	Pooled Schools						
	Susquenita School <u>District</u>	Cumberland Perry <u>AVTS</u>	Capital <u>Area IU</u>	West Perry School <u>District</u>	Camp Hill School <u>District</u>	East Pennsboro School <u>District</u>	<u>Total</u>
Liabilities for Unpaid Claims, Beginning of Year	\$ 114,655	\$ 11,307	\$ 299,022	\$ 259,147	\$ 47,769	\$ 195,629	\$ 927,529
Incurred Claims Provision for Current Year Insured Events	2,315,155	410,689	6,508,718	4,241,158	1,994,906	3,270,954	18,741,580
Payments Claims & Adjustments for Current Year	(2,164,155)	(381,689)	(6,097,718)	(3,950,158)	(1,893,906)	(3,066,954)	(17,554,580)
Claims & Adjustments for Prior Year	(114,655)	(11,307)	(299,022)	(259,147)	(47,769)	(195,629)	(927,529)
Liabilities for Unpaid Claims, End of Year	<u>\$ 151,000</u>	\$ 29,000	<u>\$ 411,000</u>	\$ 291,000	<u>\$ 101,000</u>	\$ 204,000	\$ 1,187,000

	1	<u>-</u>		
	Carlisle Area School <u>District</u>	Big Spring School <u>District</u>	Mechanicsburg Area School <u>District</u>	<u>Total</u>
Liabilities for Unpaid Claims, Beginning of Year	\$ 272,474	\$ 259,467	\$ 365,483	\$ 897,424
Incurred Claims Provision for Current Year Insured Events	7,741,232	2,922,399	6,811,506	17,475,137
Payments Claims & Adjustments for Current Year	(7,301,232)	(2,743,399)	(6,379,506)	(16,424,137)
Claims & Adjustments for Prior Year	(272,474)	(259,467)	(365,483)	(897,424)
Liabilities for Unpaid Claims, End of Year	\$ 440,000	<u>\$ 179,000</u>	<u>\$ 432,000</u>	<u>\$ 1,051,000</u>

Notes to Financial Statements For the Years Ended June 30, 2018 and 2017

NOTE 3 CLAIMS LIABILITY (RISK POOL) – (CONTINUED)

Unpaid claims consist of the following at June 30, 2017:

	Pooled Schools				_		
	Susquenita School <u>District</u>	Cumberland Perry <u>AVTS</u>	Capital <u>Area IU</u>	West Perry School <u>District</u>	Camp Hill School <u>District</u>	East Pennsboro School <u>District</u>	<u>Total</u>
Liabilities for Unpaid Claims, Beginning of Year	\$ 399,160	\$ 46,110	\$ 294,206	\$ 215,801	\$ 55,566	\$ 118,725	\$ 1,129,568
Incurred Claims Provision for Current Year Insured Events	2,600,470	601,298	6,657,833	4,082,980	1,585,800	4,069,188	19,597,569
Payments Claims & Adjustments for Current Year	(2,485,815)	(589,991)	(6,358,811)	(3,823,833)	(1,538,031)	(3,873,559)	(18,670,040)
Claims & Adjustments for Prior Year	(399,160)	(46,110)	(294,206)	(215,801)	(55,566)	(118,725)	(1,129,568)
Liabilities for Unpaid Claims, End of Year	<u>\$ 114,655</u>	<u>\$ 11,307</u>	<u>\$ 299,022</u>	<u>\$ 259,147</u>	<u>\$ 47,769</u>	<u>\$ 195,629</u>	\$ 927,529

		-		
	Carlisle Area School <u>District</u>	Big Spring School <u>District</u>	Mechanicsburg Area School <u>District</u>	<u>Total</u>
Liabilities for Unpaid Claims, Beginning of Year	\$ 56,521	\$ 255,814	\$ 411,712	\$ 724,047
Incurred Claims Provision for Current Year Insured Events	7,015,605	3,715,059	6,833,149	17,563,813
Payments Claims & Adjustments for Current Year	(6,743,131)	(3,455,592)	(6,467,666)	(16,666,389)
Claims & Adjustments for Prior Year	(56,521)	(255,814)	(411,712)	(724,047)
Liabilities for Unpaid Claims, End of Year	\$ 272,474	\$ 259,467	\$ 365,483	<u>\$ 897,424</u>

Notes to Financial Statements For the Years Ended June 30, 2018 and 2017

NOTE 4 STATEMENT OF CHANGES IN REFUNDABLE RESERVE – NON-POOLED SCHOOLS

	<u>2018</u>	<u>2017</u>
Operating Revenues:		
Member District Contributions	<u>\$ 17,527,682</u>	<u>\$ 20,768,652</u>
Total Operating Revenues	17,527,682	20,768,652
Operating Expenses:		
Benefit Payments on		
Behalf of Member Districts	17,475,921	17,970,666
Stop Loss Insurance	445,840	496,575
Administrative Expenses	641,696	631,669
Insurance	283	284
Consulting	106,956	104,764
Professional Fees	23,025	22,184
Total Operating Expenses	18,693,721	19,226,142
Operating Income (Loss)	(1,166,039)	1,542,510
Non-Operating Revenues:		
Interest Income (Note 2)	111,244	48,516
Total Non-Operating Revenues	111,244	48,516
Increase (Decrease) in Net Position		
Available for Plan Benefits	(1,054,795)	1,591,026
Refundable Reserve, Beginning of Year	11,652,728	10,061,702
Refundable Reserve, End of Year	\$ 10,597,933	<u>\$ 11,652,728</u>

NOTE 5 DEFERRED REVENUE

The Trust provides administrative services for dental benefits on behalf of the risk sharing school districts that have dental plans administered by the Trust. The excess of premiums over all expenses related to dental claims and other expenses related to providing the administrative services is not part of the Trust agreement. If the Trust terminates the contract between the specific school districts for any reason, the Trust will refund the school districts the cumulative amount of premiums collected minus all expenses related to the dental benefits. The balances of \$431,378 and \$358,663 are reflected as deferred revenue at June 30, 2018 and 2017, respectively.

The Trust provides administrative services for flex plan benefits on behalf of the risk sharing school districts that have flex plan health plans administered by the Trust. The excess of premiums over all expenses related to health claims and other expenses related to providing the administrative services is not part of the Trust agreement. If the Trust terminates the contract between the specific school districts for any reason, the Trust will refund the school districts the cumulative amount of premiums collected minus all expenses related to these health benefits. The balances of \$55,919 and \$56,875 are reflected as deferred revenue at June 30, 2018 and 2017, respectively.

Notes to Financial Statements For the Years Ended June 30, 2018 and 2017

NOTE 6 CONCENTRATED CREDIT RISK

Financial instruments that potentially subject the Trust to concentrations of credit risk consist principally of cash and cash equivalents held with financial institutions. Accounts at financial institutions are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 per institution. Trust accounts at financial institutions exceed the insurance obtained through the FDIC from time to time throughout the year. Amount in excess of the FDIC limit were \$6,050,430 and \$6,383,535 at June 30, 2018 and 2017, respectively, but was fully collateralized by the pledging bank's trust department as permitted by Act 72, at June 30, 2018 and 2017, respectively.

The Trust maintains a portion of its cash in money market accounts, which are not insured by the FDIC. The uninsured amount totaled \$1,196,497 and \$1,725,394 at June 30, 2018 and 2017, respectively, but \$935,739 and \$1,589,953 was collateralized by the pledging bank's trust department as permitted by Act 72, at June 30, 2018 and 2017, respectively. For June 30, 2018, the remaining \$44,419 was not collateralized.

The Trust maintains a portion of its cash in Certificate of Deposits, which are insured by the FDIC. The insured amount totaled \$17,548,230 and \$16,868,000 at June 30, 2018 and 2017, respectively.

Investments consisted of the following at June 30, 2018 and 2017:

	<u>2018</u>	<u>2017</u>
Certificates of Deposit	<u>\$ 17,548,230</u>	\$ 16,868,000
Total	\$ 17,548,230	<u>\$ 16,868,000</u>

Custodial Credit Risk — Custodial credit risk is the risk that the counterparty to an investment transaction will fail and the government will not recover the value of the investment or collateral securities that are in possession of an outside party. The Trust does not have a formal policy investment policy for custodial credit risk. The Trust's investments can not be classified by risk category because they are not evidenced by securities that exist in physical or book entry form.

Credit Risk – At June 30, 2018 and 2017, the ratings of the Trust's investments were:

	<u>2</u>	018	<u>2</u>	<u>2017</u>
	Rating	Cost	Rating	Cost
M&T Securities PSDLAF	Various AAAm	\$ 6,548,230 11,000,000	Various AAAm	\$ 6,648,000 10,220,000

Interest Rate Risk – The Trust does not have a formal policy that limits investment maturities as means of managing its exposure to fair value losses arising from increasing interest rates. At June 30, 2018 and 2017, the Trust's investment in money market funds and external investment pool had an average maturity of less than one year. The average maturity of the fixed income mutual fund is currently unavailable.

Notes to Financial Statements For the Years Ended June 30, 2018 and 2017

NOTE 6 CONCENTRATED CREDIT RISK (CONTINUED)

External Investment Pool – The Trust also uses an external investment pool to ensure safety and maximize efficiency, liquidity, and yield for Trust funds. These funds are invested in the Pennsylvania Local Government Investment Trust (PLGIT), which separately issues audited financial statements that are available to the public.

The cost of the Trust's position in the external investment pool is equivalent to the value of the pool shares. The Commonwealth of Pennsylvania provides external regulatory oversight for the external investment pool.

NOTE 7 SUBSEQUENT EVENTS

Subsequent events have been evaluated through March 27, 2019, which is the date the financial statements were available to be issued.



Schedule of Net Position Available for Plan Benefits – Non-Pooled Schools June 30, 2018

	Carlisle	<u>Carlisle</u> <u>Big Spring</u>	
Assets			
Cash and Cash Equivalents	\$ 5,186,750	\$ 3,340,379	\$ 140,639
Investments	-	=	3,000,000
Accounts Receivable	-	-	-
Prepaid Expenses	423	2,318	2,868
Total Assets	<u>\$ 5,187,173</u>	\$ 3,342,697	<u>\$ 3,143,507</u>
Liabilities			
Accounts Payable	\$ 6,050	\$ -	\$ -
IBNR – Insured Claims Payable	440,000	179,000	432,000
Deferred Revenue			
Dental	-	-	-
Flex Spending	18,394		-
Total Liabilities	464,444	179,000	432,000
Net Position Available for Plan Benefits	4,722,729	3,163,697	2,711,507
Total Liabilities and Net Position	\$ 5,187,17 <u>3</u>	\$ 3,342,697	\$ 3,143,507

SOUTH CENTRAL TRUSTSchedule of Changes in Net Position Available for Plan Benefits – Non-Pooled Schools For the Year Ended June 30, 2018

	<u>Carlisle</u>	Big Spring	Mechanicsburg
Operating Revenues:			
Member District Contributions	<u>\$ 6,473,275</u>	\$ 3,659,453	\$ 7,394,954
Total Operating Revenues	6,473,275	3,659,453	7,394,954
Operating Expenses:			
Benefit Payments on Behalf of Member Districts	7,945,079	2,862,614	6,668,228
Stop Loss Insurance	123,827	85,831	236,182
Administrative Expenses	240,729	120,134	280,833
Insurance	109	58	116
Consulting	81,956	25,000	-
Professional Fees	10,117	5,521	7,387
Total Operating Expenses	8,401,817	3,099,158	7,192,746
Operating Income (Loss)	(1,928,542)	560,295	202,208
Non-Operating Revenues:			
Interest Income	51,842	26,764	32,638
Total Non-Operating Revenues	51,842	26,764	32,638
Increase (Decrease) in Net Position Available for Plan Benefits	(1,876,700)	587,059	234,846
Net Position Available for Plan Benefits, Beginning of Year	6,599,429	2,576,638	<u>2,476,661</u>
Net Position Available for Plan Benefits, End of Year	\$ 4,722,729	\$ 3,163,697	\$ 2,711,507

SOUTH CENTRAL TRUSTSchedule of Net Position Available for Plan Benefits – Non-Pooled Schools June 30, 2017

	<u>Carlisle</u>	Big Spring	Mechanicsburg
Assets			
Cash and Cash Equivalents	\$ 6,894,314	\$ 2,887,989	\$ 839,276
Investments	-	-	2,000,000
Accounts Receivable	-	-	-
Prepaid Expenses	6,673	2,318	2,868
Total Assets	6,900,987	2,890,307	2,842,144
Liabilities			
Accounts Payable	-	54,202	-
IBNR – Insured Claims Payable	272,474	259,467	365,483
Deferred Revenue			
Dental	-	-	-
Flex Spending	29,084	_	
Total Liabilities	301,558	313,669	365,483
Net Position Available for Plan Benefits	\$ 6,599,429	\$ 2,576,638	<u>\$ 2,476,661</u>

SOUTH CENTRAL TRUSTSchedule of Changes in Net Position Available for Plan Benefits – Non-Pooled Schools For the Year Ended June 30, 2017

	Carlisle	Big Spring	Mechanicsburg
Operating Revenues:			
Member District Contributions	\$ 9,612,088	\$ 3,982,725	\$ 7,173,839
Total Operating Revenues	9,612,088	3,982,725	7,173,839
Operating Expenses:			
Benefit Payments on Behalf of Member Districts	7,968,389	3,488,042	6,514,235
Stop Loss Insurance	140,551	95,791	206,439
Administrative Expenses	300,871	148,944	235,648
Insurance	111	58	115
Consulting	79,764	25,000	=
Professional Fees	9,817	5,345	7,022
Total Operating Expenses	8,499,503	3,763,180	6,963,459
Operating Income	1,112,585	219,545	210,380
Non-Operating Revenues:			
Interest Income	24,192	10,234	14,090
Total Non-Operating Revenues	24,192	10,234	14,090
Increase in Net Position Available for Plan Benefits	1,136,777	229,779	224,470
Net Position Available for Plan Benefits, Beginning of Year	5,462,652	2,346,859	2,252,191
Net Position Available for Plan Benefits, End of Year	\$ 6,599,429	\$ 2,576,638	\$ 2,476,661

Schedule of Net Position Available for Plan Benefits – Pooled Schools June 30, 2018

	<u>s</u>	Susquenita		<u>CPTS</u>		<u>CAIU</u>	<u>7</u>	West Perry	<u>(</u>	Camp Hill	Eas	st Pennsboro
Assets Cash and Cash Equivalents	\$	1,857,690	\$	548,196	\$	3,279,367	\$	4,187,024	\$	2,409,008	\$	1,098,166
Investments Accounts Receivable	Ψ	-	Ψ	-	4	489,360	Ψ	-	Ψ	-	Ψ	-
Prepaid Expenses		1,858		425		2,795		2,858		1,181		2,558
Total Assets	<u>\$</u>	1,859,548	<u>\$</u>	548,621	<u>\$</u>	3,771,522	<u>\$</u>	4,189,882	<u>\$</u>	2,410,189	<u>\$</u>	1,100,724
Liabilities												
Accounts Payable	\$	2,576	\$	-	\$	6,955	\$	2,654	\$	-	\$	4,977
IBNR – Insured Claims Payable Deferred Revenue		151,000		29,000		411,000		291,000		101,000		204,000
Dental		63,072		-		159,125		68,227		-		140,954
Flex Spending		_		_	_	11,553	_	_	_	22,788	_	3,184
Total Liabilities		216,648		29,000		588,633		361,881		123,788		353,115
Net Position Available for Plan Benefits		1,642,900		519,621		3,182,889		3,828,001		2,286,401		747,609
Total Liabilities and Net Position	<u>\$</u>	1,859,548	\$	548,621	\$	3,771,522	\$	4,189,882	\$	2,410,189	\$	1,100,724

Schedule of Changes in Net Position Available for Plan Benefits – Pooled Schools For the Year Ended June 30, 2018

	<u>Susquenita</u>	<u>CPTS</u>	<u>CAIU</u>	West Perry	Camp Hill	East Pennsboro
Operating Revenues: Member District Contributions	\$ 3,828,206	<u>\$ 794,034</u>	<u>\$ 6,907,776</u>	<u>\$ 4,458,646</u>	\$ 2,272,080	\$ 3,825,144
Total Operating Revenues	3,828,206	794,034	6,907,776	4,458,646	2,272,080	3,825,144
Operating Expenses:	2.062.200	c11 000	6 001 242	4 202 011	2 027 274	2 400 721
Benefit Payments on Behalf of Member Districts	3,963,209	611,009	6,801,343	4,382,011	2,027,374	2,480,731
Stop Loss Insurance	82,069	23,896	200,783	122,533	71,887	113,037
Administrative Expenses Insurance	105,968 39	36,921 12	281,295 106	153,649 63	89,760 35	162,727 53
Consulting	7,057	1,615	16,268	10,855	4,486	9,719
Professional Fees	4,883	4,012	7,053	5,663	4,774	5,352
1 Totessional Tees	4,005	4,012			4,774	
Total Operating Expenses	4,163,225	677,465	7,306,848	4,674,774	2,198,316	2,771,619
Operating Income (Loss)	(335,017)	116,569	(399,070)	(216,132)	73,764	1,053,525
Non-Operating Revenues:						
Interest Income	15,634	4,349	31,202	36,442	19,520	3,261
Total Non-Operating Revenues	15,634	4,349	31,202	36,442	19,520	3,261
Increase (Decrease) in Net Position	(319,383)	120,918	(367,868)	(179,690)	93,284	1,056,786
Net Position Available for Plan Benefits, Beginning of Year	1,962,283	398,703	3,550,757	4,007,691	2,193,117	(309,177)
Net Position Available for Plan Benefits, End of Year	\$ 1,642,900	\$ 519,621	\$ 3,182,889	\$ 3,828,001	\$ 2,286,401	<u>\$ 747,609</u>

Schedule of Net Position Available for Plan Benefits – Pooled Schools June 30, 2017

	<u>Susquenita</u>	<u>CPTS</u>	<u>CAIU</u>	West Perry	Camp Hill	East Pennsboro
Assets						
Cash and Cash Equivalents	\$ 2,132,604	\$ 411,705	\$ 3,431,708	\$ 4,364,611	\$ 2,251,568	\$ 14,705
Investments	-	-	-	-	-	-
Accounts Receivable	-	-	544,606	-	-	-
Prepaid Expenses	1,858	425	2,795	2,858	1,181	2,558
Total Assets	2,134,462	412,130	3,979,109	4,367,469	2,252,749	17,263
Liabilities						
Accounts Payable	6,880	2,120	-	27,065	-	9,760
IBNR – Insured Claims Payable	114,655	11,307	299,022	259,147	47,769	195,629
Deferred Revenue						
Dental	50,644	-	117,416	73,566	-	117,037
Flex Spending			<u>11,914</u>		11,863	4,014
Total Liabilities	172,179	13,427	428,352	359,778	59,632	326,440
Net Position Available for Plan Benefits	\$ 1,962,283	<u>\$ 398,703</u>	\$ 3,550,757	\$ 4,007,691	\$ 2,193,117	<u>\$ (309,177)</u>

Schedule of Changes in Net Position Available for Plan Benefits – Pooled Schools For the Year Ended June 30, 2017

	<u>Susquenita</u>	<u>CPTS</u>	<u>CAIU</u>	West Perry	Camp Hill	East Pennsboro
Operating Revenues: Member District Contributions	\$ 3,851,100	\$ 758,64 <u>5</u>	\$ 7,042,404	<u>\$ 4,876,116</u>	\$ 2,268,578	\$ 3,778,737
Total Operating Revenues	3,851,100	758,645	7,042,404	4,876,116	2,268,578	3,778,737
Operating Expenses:						
Benefit Payments on Behalf of Member Districts	2,031,522	601,685	6,307,799	4,256,406	1,693,236	4,353,206
Stop Loss Insurance	72,249	20,026	173,504	131,286	61,962	100,225
Administrative Expenses	119,941	36,420	243,321	169,884	75,403	136,561
Insurance	38	11	105	65	34	53
Consulting	7,057	1,615	16,268	10,855	4,486	9,719
Professional Fees	4,761	3,955	6,727	5,542	4,639	5,209
Total Operating Expenses	2,235,568	663,712	6,747,724	4,574,038	1,839,760	4,604,973
Operating Income	1,615,532	94,933	294,680	302,078	428,818	(826,236)
Non-Operating Revenues:						
Interest Income	5,144	1,639	13,153	14,906	7,741	1,376
Total Non-Operating Revenues	5,144	1,639	13,153	14,906	7,741	1,376
Increase in Net Position	1,620,676	96,572	307,833	316,984	436,559	(824,860)
Net Position Available for Plan Benefits, Beginning of Year	341,607	302,131	3,242,924	3,690,707	1,756,558	515,683
Net Position Available for Plan Benefits, End of Year	\$ 1,962,283	\$ 398,703	\$ 3,550,757	<u>\$ 4,007,691</u>	<u>\$ 2,193,117</u>	<u>\$ (309,177)</u>

Schedule of Net Position Available for Plan Benefits June 30, 2018

	General Fund	Total Non-Pooled	Total Pooled	<u>Total</u>
Assets Cash and Cash Equivalents Investments Accounts Receivable Prepaid Expenses	\$ (14,548,230) 14,548,230	\$ 8,667,768 3,000,000 - 5,609	\$ 13,739,451 	\$ 7,498,989 17,548,230 489,360 17,284
Total Assets	<u>\$</u>	<u>\$ 11,673,377</u>	\$ 13,880,486	\$ 25,553,863
Liabilities Accounts Payable IBNR – Insured Claims Payable Deferred Revenue Dental	\$ - -	\$ 6,050 1,051,000	\$ 17,162 1,187,000 431,378	\$ 23,212 2,238,000 431,378
Flex Spending Total Liabilities		18,394 1,075,444	37,525 1,673,065	<u>55,919</u> 2,748,509
Net Position Available for Plan Benefits		10,597,933	12,207,421	22,805,354
Total Liabilities and Net Position	<u>\$</u>	<u>\$ 11,673,377</u>	<u>\$ 13,880,486</u>	\$ 25,553,863

Schedule of Changes in Net Position Available for Plan Benefits For the Year Ended June 30, 2018

	General Fund	Total Non-Pooled	Total Pooled	<u>Total</u>
Operating Revenues: Member District Contributions	\$ -	\$ 17,527,682	\$ 22,085,886	\$ 39,613,568
Wellber District Contributions	<u> </u>	Ψ 17,327,002	ψ 22,003,000	<u>ψ 37,013,500</u>
Total Operating Revenues		17,527,682	22,085,886	39,613,568
Operating Expenses:				
Benefit Payments on Behalf of Member Districts	-	17,475,921	20,265,677	37,741,598
Stop Loss Insurance	-	445,840	614,205	1,060,045
Administrative Expenses	-	641,696	830,320	1,472,016
Insurance	-	283	308	591
Consulting	-	106,956	50,000	156,956
Professional Fees	_	23,025	31,737	54,762
Total Operating Expenses	_	18,693,721	21,792,247	40,485,968
Operating Income (Loss)		(1,166,039)	293,639	(872,400)
Non-Operating Revenues:				
Interest Income		111,244	110,408	221,652
Total Non-Operating Revenues		111,244	110,408	221,652
Increase (Decrease) in Net Position Available for Plan Benefits	-	(1,054,795)	404,047	(650,748)
Net Position Available for Plan Benefits,				
Beginning of Year	_	11,652,728	11,803,374	23,456,102
Net Position Available for Plan Benefits, End of Year	<u>\$</u> _	\$ 10,597,933	<u>\$ 12,207,421</u>	\$ 22,805,354

Schedule of Net Position Available for Plan Benefits June 30, 2017

	General Fund	Total Non-Pooled	Total Pooled	<u>Total</u>
Assets				
Cash and Cash Equivalents	\$ (14,868,000)	\$ 10,621,579	\$ 12,606,901	\$ 8,360,480
Investments	14,868,000	2,000,000	-	16,868,000
Accounts Receivable	-	=	544,606	544,606
Prepaid Expenses		11,859	11,675	23,534
Total Assets	_	12,633,438	13,163,182	25,796,620
Liabilities				
Accounts Payable	-	54,202	45,825	100,027
IBNR – Insured Claims Payable	-	897,424	927,529	1,824,953
Deferred Revenue				
Dental	-	-	358,663	358,663
Flex Spending		29,084	27,791	56,875
Total Liabilities	_	980,710	1,359,808	2,340,518
Net Position Available for Plan Benefits	<u>\$</u>	<u>\$ 11,652,728</u>	<u>\$ 11,803,374</u>	<u>\$ 23,456,102</u>

Schedule of Changes in Net Position Available for Plan Benefits For the Year Ended June 30, 2017

	General Fund	Total Non-Pooled	Total Pooled	<u>Total</u>
Operating Revenues:		 	.	* 42.244.222
Member District Contributions	<u>\$</u>	\$ 20,768,652	\$ 22,575,580	\$ 43,344,232
Total Operating Revenues	_	20,768,652	22,575,580	43,344,232
Operating Expenses:				
Benefit Payments on Behalf of Member Districts	-	17,970,666	19,243,854	37,214,520
Stop Loss Insurance	=	442,781	559,252	1,002,033
Administrative Expenses	=	685,463	781,530	1,466,993
Insurance	-	284	306	590
Consulting	=	104,764	50,000	154,764
Professional Fees	_	22,184	30,833	53,017
Total Operating Expenses		19,226,142	20,665,775	39,891,917
Operating Income		1,542,510	1,909,805	3,452,315
Non-Operating Revenues:				
Interest Income		48,516	43,959	92,475
Total Non-Operating Revenues		48,516	43,959	92,475
Increase in Net Position Available for Plan Benefits	-	1,591,026	1,953,764	3,544,790
Net Position Available for Plan Benefits,				
Beginning of Year	_	10,061,702	9,849,610	19,911,312
Net Position Available for Plan Benefits, End of Year	<u>\$</u>	<u>\$ 11,652,728</u>	<u>\$ 11,803,374</u>	\$ 23,456,102