

<u>Criteria</u>	<u>Pts.</u>
Cost and Performance Bond	40
Total cost at year end	8
Size and type of capital investment	10
Does cost support desired quality program?	12
Is the return (profit on operations) reasonable and low risk?	10
Service Capability	16
Evidence of long term school district operations	2
Evidence of innovative programs & operation	6
Did FSMC propose menus maintaining quality and choice?	4
Quality of food: list all major suppliers and those for local product	4
Financial Conditions/Stability, Business Practices	12
FSMC performance record and qualifications in the industry	2
Explain use of reusable/renewable resources in BSSD program	2
Describe your purchasing procedures, including local products	4
Describe your internal control system	2
Describe the transition plan for BSSD	2
Accounting and Reporting Systems	4
Provide example of accounting for costs, discounts, rebates & credits	2
Describe billing procedures and how cost data is maintained	2
Personnel Managment	12
Resume and philosophy of regional manager & dietician support	2
Describe your job training program(s) for workers and management	2
Describe your proposed BSSD labor in terms of positions, rates, hours and benefits	2
Describe wage & benefit plan(s) available to FSMC workers and management	4
Include resume of proposed manager and chef or describe selection process for candidates	2
Experience & References	6
Narrative of experience providing school lunch in mid-Atlantic states	3
List of eight K-12 programs nearest to BSSD with contact information	3
Promotion of the School Food Service Program	6
Examples of promotions at other schools	2
Describe types of programs and philosophy you will bring to BSSD to increase use	2
Describe your process to continually improve the BSSD program	2
Involvement of Students, Staff and Patrons	4
Describe how you plan to use the BSSD Family to improve the program	4